

MINUTES

Monday, April 19, 2021
12:00 P.M.

Manistee County Blacker Airport
Conference Room

Members Present: Gerald Haw, Chair; Barry Peterson, Vice-Chair; Philip Siuda; Jeff Dontz; Cindy Kaminski; and Karen Goodman (left at 1:50 P.M.)

Members Absent: Andrew Gentile

Others Present: Barry Lind, Airport Director; and Julie Schmeling, Airport Authority Recording Secretary; and Susan Zielinski, Airport Authority Treasurer

Gerald Haw, Chair, called the meeting to order at 12:00 P.M. Roll was taken by the Secretary.

There was a motion by Ms. Kaminski, supported by Mr. Dontz, to approve the meeting agenda. An addition to the agenda includes adding to Old Business; a.) Changes to the Rules and Regulations; and b.) discussion regarding recent photographs taken on the airport property.

A roll call vote was taken:

Yeas: 6 (Haw; Peterson; Goodman; Dontz; Kaminski; Siuda)

Nays: 0

Absent: 1 (Gentile)

Motion carried.

There was no public comment.

The Chair confirmed that each member had received a copy and had an opportunity to review the minutes from the regular meeting of the Airport Authority held on Monday, March 15, 2021.

There was a motion by Mr. Siuda, supported by Mr. Dontz, to approve the Airport Authority regular meeting minutes of Monday, March 15, 2021.

A roll call vote was taken:

Yeas: 6 (Siuda; Haw; Peterson; Kaminski; Goodman; Dontz)

Nays: 0

Absent: 1 (Gentile)

Motion carried.

The Authority reviewed the March 2021 Accounts Payable Report (APPENDIX A).

There was a motion by Mr. Dontz, supported by Mr. Kaminski, to approve the March 2021 Accounts Payable Report.

A roll call vote was taken:

Yeas: 6 (Haw; Dontz; Goodman; Siuda; Kaminski; Peterson)

Nays: 0

Absent: 1 (Gentile)

Motion carried.

The Authority reviewed the March 2021 Financial Statement (APPENDIX B), which includes a Balance Sheet, a Statement of Revenue and Expenses, and a running account of the Passenger Facility Charges collected.

There was a motion by Mr. Peterson, supported by Mr. Siuda to approve the March 2021 Financial Statement.

A roll call vote was taken:

Yeas: 6 (Siuda; Kaminski; Dontz; Goodman; Haw; Peterson)

Nays: 0

Absent: 1 (Gentile)

Motion carried.

Ms. Zielinski reported that the Auditor contacted her today. The audit is not complete at this time, and an extension will have to be requested.

The Orchard Beach Aviation rent information was provided, as well as fuel sales for March 2021 (APPENDIX C).

The Executive Committee did not meet.

The Budget Committee did not meet.

The Capital Projects Committee did meet and discussed the doors on the t-hangars that are in need of repairs. They are currently waiting for bids to come back. New electric meters were also discussed. Discussion is still in the beginning stages, but they did discuss the possibility of having one electric meter, instead of individual meters, and adjusting the rent accordingly. Discussion will continue at the next Capital Projects Committee meeting.

Mr. Lind reported that there were no airport incidents/accidents. An application was submitted to the Local Revenue Sharing Board requesting funds for a security camera system for terminal and parking lots. Law Enforcement coverage has stopped. Mr. Lind has been in contact with Sheriff Gutowski. Mr. Lind has been notified of an upcoming state fuel tank inspection. The FAA Airport Inspection is scheduled for the end of this week.

Mr. Lind presented a report on airfares which compares flights from Manistee, Traverse City, Grand Rapids, and Muskegon (APPENDIX E). Mr. Lind presented information on airplane passenger numbers for 2021 as well as the previous five years (APPENDIX F).

The Airport Layout Plan Update is continuing. The consultant is working on feedback from EGLE regarding the PFAS Testing Project, and they are working on phase 2 plan.

Overall Cape Air is now performing well, but there are concerns on the on-time performance. March on-time performance is at 76%, usually it is the first flight of the day that is the problem. Generally, it is not impacting the connections. Canceled flights in March were at 10%, with weather (winds) being the primary issue. April is looking very good and is on track for the second-best April ever. Advance bookings have recovered, all months through July are now ahead of pre-pandemic numbers. The maximum seat capacity is still capped at 8 seats. We will move to 9 seats from June 10 through September 30. There are still concerns of handling 9 passengers, as weight seems to be the main issue.

Both Victorian City Car Port and Watson's Manistee have reached out with interest in a car rental program. Watson's plans to have five vehicles available. They are limited by the auto industry car shortage. Mr. Lind has not yet met with Victorian City Car Port.

The bi-monthly marketing meetings continue with Cape Air. Monthly Facebook contests are ongoing. They are looking at targeting out-of-state markets for some digital ads for the first time. Budget allocation was discussed, and they may work on a more balanced spending throughout the year. Plans are starting for promoting 60 years of air service.

The revised Rules and Regulations of the Manistee County Blacker Airport were reviewed. It was decided to table for now and wait until after the summer months. This will be reviewed again in August.

Mr. Haw did not meet with the attorney yet in regards to the inappropriate photographs that were taken on airport property by a tenant. There were no objections to him meeting with the attorney to discuss how to address this issue, so he will do so and follow-up at the next meeting.

Mr. Lind presented quotes for the Fuel System monitor. If not replaced, the airport will not be in compliance. Two bids were presented, one from Northern Pump Service, Inc., and the other from Sparling Corporation (APPENDIX G).

There was a motion by Mr. Dontz, supported by Mr. Peterson to accept the bid from Northern Pump Service, Inc. in the amount of \$14,231.00 to replace the Fuel System Pump.

A roll call vote was taken:

Yeas: 6 (Haw; Peterson; Goodman; Dontz; Kaminski; Siuda)

Nays: 0

Absent: 1 (Gentile)

Motion carried.

Mr. Lind attended a recent meeting at Manistee Township. Manistee Township recently approved plans for a housing development. The concern brought up is that the airport will produce noise, and the housing development will be within the airport overlay zone. Mr. Lind is going to contact Mr. Saylor and set up an appointment to discuss the concerns.

Cars have been parking in the General Aviation Parking spots around the airport building for extended period of time. Along the side there are five parking spots and 2 handicap parking spots. These spots are to be for customers, not employees. Mr. Lind is going to put together a memo, the board will approve and sign it, and then it can get distributed to airline staff/employees.

Ms. Kaminski addressed an issue with the phone system. She had been trying to contact the local airport this morning and couldn't get through. Mr. Lind said that today they were down a staff member, and he was not able to answer the call this morning. Cape Air is also working on their phone system to make it so that you can reach someone locally here in Manistee. Right now when you call, the call goes to the 800 number.

There being no further business to come before the Authority, the meeting was adjourned at 2:00 P.M.

Respectfully Submitted,



Jeff Dontz, Airport Authority Secretary

Visit: www.manisteecountymi.gov to view Calendar of Events, County Board Agendas/Minutes, Committee Meeting Minutes, Airport Authority Minutes (under More Departments and Services), etc.
[js h:\airport authority\minutes\airport authority 031521]

MANISTEE COUNTY BLACKER AIRPORT

MARCH 2021 ACCOUNTS PAYABLE

VENDOR NAME	DESCRIPTION	AMOUNT
BARRY LIND	MARCH	\$ 4,000.00
CONSUMERS ENERGY	FEBRUARY & PARTIAL MARCH	\$ 2,375.52
A T & T	FEB 13 - MAR 12, 2021	\$ 198.83
BLARNEY CASTLE OIL CO.	FUEL	\$ 830.10
DTE ENERGY	FEB 06 - MAR 05, 2021	\$ 1,245.02
ORCHARD BEACH AVIATION	SUPPLIES - MARCH (reimbursement of expenses)	\$ 1,239.04
GILL-ROY'S HARDWARE	REPAIRS & MAINTENANCE	\$ 216.50
BLUE GLOBES	LAMPS ECT.	\$ 513.37
AUTO-WARES GROUP	SUPPLIES	\$ 172.27
CARL'S EXCAVATING INC	SAND	\$ 409.50
GALAXY ELECTRIC IN	REPAIR RUNWAY CROSSING SIGNS	\$ 3,625.00
PRIMARY AIRPORT SERVICES	PFC PROGRAM	\$ 362.70
ULINE	HIGH VISOSITY ELECTRIC DRUMPUMP	\$ 1,542.80
	TOTAL	\$ 16,730.65
ADVERTISING INVOICES	DESCRIPTION	AMOUNT
RIGHTSIDE DESIGN, LLC	FEBRUARY (reimbursement of expenses)	\$ 250.00
ORCHARD BEACH AVIATION	MARCH(reimbursement of expenses)	\$ 579.07
		\$ 829.07
ORCHARD BEACH AVIATION	DESCRIPTION	AMOUNT
REGULAR HOURS	279@ \$18.95	\$ 5,287.05
MAINTENANCE HOURS	139@18.95	\$ 2,634.06
PART 139 LABOR	Mar-21	\$ 14,010.00
INTERNET & TV SERVICE		\$ 65.90
	TOTAL	\$ 21,997.01

GRAND TOTAL

GRAND TOTAL

\$ 39,556.73

MANISTEE COUNTY BLACKER AIRPORT

MARCH 2021 REVENUE & EXPENSES

DESCRIPTION	ACTIVITY FOR		YTD BALANCE	20/2001		% BDGT USED
	FEBRUARY 2021 INCREASE (DECREASE)	MARCH 2021 INCREASE (DECREASE)		10/01/20 TO 03/31/2021 NORMAL (ABNORMAL)	ORIGINAL BUDGET	
Fund 295 - AIRPORT AUTHORITY FUND						
Revenues						
STATE REIMBURSEMENTS	0.00			20,000.00		0.0%
INTEREST EARNED	1.37	0.63	7.71	0.00		0.0%
OFFICE RENT	1,264.38	1,264.38	7,115.97	15,200.00		46.8%
LANDING FEES GENERAL AVIATION	0.00	21.37	203.01	2,000.00		10.2%
RENT AND LANDING FEES	21,219.70	21,290.92	127,650.56	259,479.00		49.2%
HANGAR RENT	4,825.00	3,412.42	12,624.92	19,000.00		66.4%
CAR RENTAL FEES	0.00	1,317.33	1,317.34	4,750.00		27.7%
SIGN LEASE	0.00			4,000.00		0.0%
PASSENGER FACILITY CHARGES	833.33	1,102.50	4,284.41	20,000.00		21.4%
MISC. REVENUE	3.00	2.60	20.00	0.00		0.0%
FUEL SALES	1,271.68	819.12	5,479.57	13,500.00		40.6%
TRANSFER IN - GENERAL FUND	10,000.00	10,000.00	60,000.00	120,000.00		50.0%
	39,418.46	39,231.27	218,703.49	477,929.00		45.8%
Expenditures						
MISC. SUPPLIES	747.18	349.43	2,333.24	2,500.00		93.3%
EQUIPMENT	0.00	0.00	0.00	12,149.00		0.0%
GAS AND OIL	0.00	1,964.71	2,799.06	6,000.00		46.7%
CONTRACTED SERVICES	0.00	362.70	724.80	1,200.00		60.4%
CONTRACTED SERVICES - AUDIT	0.00	0.00	0.00	6,500.00		0.0%
CONTRACTED SERVICES - MANAGEMENT	4,000.00	4,000.00	24,000.00	48,000.00		50.0%
CONTRACTED SERVICES - MAINT.	23,665.03	21,931.11	132,818.38	269,900.00		49.2%
ATTORNEY FEES	0.00	0.00	50.00	2,500.00		2.0%
DUES AND FEES	0.00	0.00	0.00	1,000.00		0.0%
TELEPHONE	0.00	593.27	775.41	540.00		143.6%
TRAVEL	0.00	0.00	0.00	500.00		0.0%
TRAINING-FIRE FIGHTER	0.00	0.00	0.00	2,000.00		0.0%
ADVERTISING	249.30	2,411.34	6,093.99	25,000.00		24.4%
LIABILITY INSURANCE	7,242.00	0.00	20,091.01	19,000.00		105.7%
UTILITIES	1,568.91	7,893.35	19,052.95	26,000.00		73.3%
REPAIRS & MAINTENANCE	147.99	6,699.47	14,250.14	30,000.00		47.5%
MISC. EXPENSE	0.00	1,657.59	1,795.71	1,000.00		179.6%
MISC EXPENSES - STATE REIMBURSEMENT	1,582.00	0.00	49,714.75	0.00		0.0%
MISC. EXPENSE - PFC	0.00	0.00	1,410.00	20,000.00		7.1%
MISC EXPENSE - MCGUINEAS DRAIN	0.00	0.00	4,139.39	4,140.00		100.0%
	39,202.41	47,862.97	280,048.83	477,929.00		58.6%
TOTAL REVENUES	39,418.46	39,231.27	218,703.49	477,929.00		45.8%
TOTAL EXPENDITURES	39,202.41	47,862.97	280,048.83	477,929.00		58.6%
NET OF REVENUES & EXPENDITURES	216.05	(8,631.70)	(61,345.34)	0.00		

B-2

MANISTEE COUNTY BLACKER AIRPORT	
TRIAL BALANCE AS OF MARCH 31, 2021	
DESCRIPTION	END BALANCE
03/31/2021	
NORMAL (ABNORMAL)	
Assets	
CASH	(47,016.56)
LIQUID ASSETS - PFC ACCOUNT	80,484.89
LIQUID ASSETS - AEAS	662.02
TOTAL ASSETS	34,130.35
Liabilities	
ACCOUNTS PAYABLE	0.00
TOTAL LIABILITIES	0.00
Fund Equity	
FUND BALANCE	69,544.58
TOTAL FUND EQUITY	69,544.58
Revenues	
FEDERAL GRANT - AEAS	0.00
OTHER FEDERAL GRANTS (CARES ACT)	0.00
STATE REIMBURSEMENTS	0.00
INTEREST EARNED	7.71
OFFICE RENT	7,115.97
LANDING FEES GENERAL AVIATION	203.01
RENT AND LANDING FEES-CONTRACT	127,650.56
HANGAR RENT	12,624.92
CAR RENTAL FEES	1,317.34
SIGN LEASE	0.00
PASSENGER FACILITY CHARGES	4,284.41
MISC. REVENUE	20.00
FUEL SALES	5,479.57
TRANSFER IN - GENERAL FUND	60,000.00
Expenditures	
MISC. SUPPLIES	2,333.24
EQUIPMENT	0.00
GAS AND OIL	2,799.06
CONTRACTED SERVICES	724.80
CONTRACTED SERVICES - AUDIT	0.00
CONTRACTED SERVICES - MANAGEMENT	24,000.00
CONTRACTED SERVICES - MAINT.	132,818.38
ATTORNEY FEES	50.00
DUES AND FEES	0.00
TELEPHONE	775.41
TRAVEL	0.00
TRAINING-FIRE FIGHTER	0.00
ADVERTISING	6,093.99
LIABILITY INSURANCE	20,091.01
UTILITIES	19,052.95
REPAIRS & MAINTENANCE	14,250.14
MISC. EXPENSE	1,795.71
MISC EXPENSES - STATE REIMBURSEMENT	49,714.75
MISC. EXPENSE - PFC	1,410.00
MISC EXPENSE - MCGUINEAS DRAIN	4,139.39
TOTAL	280,048.83
TOTAL - All Funds:	42,329.59

ORCHARD BEACH AVIATION

March 2021

RENT

OFFICE	\$470.31	
FUEL	\$1194.37	
LANDING FEES		
TWIN	\$0.00	(0 @ \$10.68)
JET	\$64.11	(3 @ \$21.37)
DAILY HANGERS	\$0.00	(0 @ \$22.50)
VENDING	\$2.20	(10% of \$22.00)
TOTAL	\$1730.99	

FUEL SALES MARCH 2021

100LL 4424.2 Gal

JET 3040.6 Gal

TOTAL 7464.8 Gal

 General 3377.9 Gal @ .16 = \$539.98

 Cape Air 4056.4 Gal @ .16 = \$649.02

 Orchard Beach 33.5 Gal @ .16 = \$5.36

DIESEL FUEL 0.0 Gal @ \$2.30 = \$0.00

April Travel as of 4/14/2021**Best Fares**

	MBL	TVC	GRR	MKG
Atlanta (ATL)	286 AA	215 DL	177 DL	260 UA
Boston (BOS)	250 AA	175 DL	197 DL	339 UA
Chicago (MDW or ORD)	95 9K	149 AA	155 AA	179 UA
Dallas (DFW)	312 UA	271 AA	249 AA	388 UA
Denver (DEN)	224 UA	259 DL	197 UA	304 UA
Houston (HOU)	228 UA	245 DL	271 DL	304 UA
Kansas City (MCI)	220 UA	197 DL	197 DL	232 UA
Las Vegas (LAS)	413 AA	299 DL	264 AA	392 UA
Los Angeles (LAX)	351 UA	277 DL	255 AA	362 UA
Minneapolis (MSP)	289 AA	157 DL	157 DL	186 UA
New York Area (NYC)	248 AA	177 DL	195 DL	387 UA
Orlando (MCO)	270 UA	237 DL	73 F9	272 UA
Philadelphia (PHL)	284 AA	185 DL	187 AA	257 UA
Phoenix (PHX)	341 UA	273 DL	291 DL	380 UA
Portland (PDX)	294 AA	371 DL	297 DL	582 UA
San Diego (SAN)	393 UA	297 DL	297 DL	332 UA
San Francisco (SFO)	283 UA	297 DL	297 DL	359 UA
Seattle (SEA)	292 AA	297 DL	271 AA	308 UA
St Louis (STL)	230 AA	177 DL	157 DL	186 UA
Washington DC Area (WA)	244 UA	192 UA	177 AA	230 UA

Average Fare	\$277.35	\$237.35	\$218.05	\$311.95
--------------	----------	----------	----------	----------

Change from one month	\$19.85	-\$26.35	-\$5.95	\$36.80
-----------------------	---------	----------	---------	---------

Change from two months	\$48.05	-\$21.70	\$16.00	\$11.80
------------------------	---------	----------	---------	---------

Fares Pulled 4/14/2021 for travel 5/19/2021 - 5/26/2021

Best Fares +7 days parking

	MBL	TVC	GRR	MKG
Atlanta (ATL)	286 AA	271 DL	247 DL	330 UA
Boston (BOS)	250 AA	231 DL	267 DL	409 UA
Chicago (MDW or ORD)	95 9K	205 AA	225 AA	249 UA
Dallas (DFW)	312 UA	327 AA	319 AA	458 UA
Denver (DEN)	224 UA	315 DL	267 UA	374 UA
Houston (HOU)	228 UA	301 DL	341 DL	374 UA
Kansas City (MCI)	220 UA	253 DL	267 DL	302 UA
Las Vegas (LAS)	413 AA	355 DL	334 AA	462 UA
Los Angeles (LAX)	351 UA	333 DL	325 AA	432 UA
Minneapolis (MSP)	289 AA	213 DL	227 DL	256 UA
New York Area (NYC)	248 AA	233 DL	265 DL	457 UA
Orlando (MCO)	270 UA	293 DL	143 F9	342 UA
Philadelphia (PHL)	284 AA	241 DL	257 AA	327 UA
Phoenix (PHX)	341 UA	329 DL	361 DL	450 UA
Portland (PDX)	294 AA	427 DL	367 DL	652 UA
San Diego (SAN)	393 UA	353 DL	367 DL	402 UA
San Francisco (SFO)	283 UA	353 DL	367 DL	429 UA
Seattle (SEA)	292 AA	353 DL	341 AA	378 UA
St Louis (STL)	230 AA	233 DL	227 DL	256 UA
Washington DC Area (WA)	244 UA	248 UA	247 AA	300 UA

Average Fare	\$277.35	\$293.35	\$288.05	\$381.95
--------------	----------	----------	----------	----------

Change from one month	\$19.85	-\$26.35	-\$5.95	\$36.80
-----------------------	---------	----------	---------	---------

Change from two months	\$48.05	-\$21.70	\$16.00	\$11.80
------------------------	---------	----------	---------	---------

Parking Fees for one week are \$0 at Manistee, \$56 at Traverse City, \$70 at Grand Rapids, \$70 at Muskegon

APPENDIX F

Manistee County Blacker Airport

Explained/Deplanned

	2016		2017		2018		2019		2020		2021	
	Out/In	Total	Out/In	Total	Out/In	Total	Out/In	Total	Out/In	Total	Out/In	Total
Jan	218/185	403	228/211	439	246/192	438	255/203	455 NCS	75/59	134	200/154	354
Feb	226/219	445	243/231	474	180/158	338	195/187	382	94/78	172	212/192	404
Mar	247/240	487	289/268	557	326/306	632	261/253	514	44/64	108	274/233	507
Apr	258/254	512	259/286	545	220/237	457	221/240	461	1/10	11		
May	327/331	658	411/430	841	333/351	684	313/312	625	20/19	39		
Jun	427/496	923	445/567	1013	469/555	1024	361/413	774	113/166	279		
Jul	787/762	1549	849/793	1642	890/891	1781	654/699	1353	305/279	584		
Aug	740/668	1408	778/742	1520	752/787	1539	694/728	1422	222/207	429		
Sep	458/445	903	488/463	951	383/275	658	315/201	516	180/164	344		
Oct	378/353	731	392/365	757	334/312	646	381/375	756 CA	283/245	528		
Nov	314/322	636	328/341	669	327/290	617	182/194	376	186/192	378		
Dec	349/358	707	330/361	691	314/328	642	273/250	523	187/162	349		
Total		9362		10099		9456		8157		3355		1265

Ontime Performance

	2016		2017		2018		2019		2020		2021	
	Cancel/Delay	Ontime	Cancel/Delay	Ontime	Cancel/Delay	Ontime	Cancel/Delay	Ontime	Cancel/Delay	Ontime	Cancel/Delay	Ontime
Jan	4%/13%	83%	0%/24%	76%	0%/9%	91%	11%/6%	83%	52%/2%	46%	4%/23%	73%
Feb	2%/22%	76%	0%/8%	92%	6%/25%	69%	25%/0%	75%	35%/2%	63%	4%/28%	68%
Mar	0%/13%	87%	0%/7%	93%	2%/20%	78%	0%/13%	87%	10%/0%	90%	10%/14%	76%
Apr	0%/13%	87%	0%/6%	94%	10%/15%	75%	0%/6%	94%	0%/0%	100%		
May	9%/20%	71%	0%/11%	89%	6%/16%	78%	0%/4%	96%	0%/2%	98%		
Jun	3%/17%	80%	5%/17%	78%	0%/13%	87%	2%/9%	89%	5%/0%	95%		
Jul	3%/21%	76%	3%/44%	53%	0%/6%	94%	1%/7%	92%	4%/1%	95%		
Aug	2%/24%	74%	3%/17%	80%	1%/6%	93%	0%/4%	96%	2%/0%	98%		
Sep	8%/15%	77%	1%/21%	78%	0%/9%	91%	2%/21%	77%	0%/0%	100%		
Oct	0%/8%	92%	0%/11%	89%	0%/7%	93%	2%/34%	64%	3%/19%	78%		
Nov	0%/25%	75%	0%/13%	87%	0%/9%	91%	3%/79%(19%)	78%	7%/12%	81%		
Dec	3%/23%	74%	7%/49%	44%	0%/12%	88%	3%/97%(12%)	85%	6%/21%	73%		

APPENDIX G

Northern Pump Service, Inc. 989-732-5252

PO Box 192
Gaylord, Mi 49734

ESTIMATE

Date
3/29/2021

Name / Address
Manistee County Airport
2323 Airport Road
Manistee, Mi 49660

Fax #
989-705-8875

E-mail
northernpump@yahoo.com

Contact Person: Neil Wilkinson

Description	Qty	Cost	Total
REF: EVO200 Tank monitor			
EVO200DW ATG with Display Tank Monitor	1	3,274.00	3,274.00
8' Probe #FMP-LL3-101	2	2,319.00	4,638.00
4" Gas Float TSP-IGF4	1	211.00	211.00
4" Jet Float TSP-IDF4	1	211.00	211.00
TSRK Acknowledge Unit	1	440.00	440.00
FMP-ULS Sump Sensor	2	296.00	592.00
TSP-KUA Probe Install Kit 4"	2	210.00	420.00
TSP CZA Install kit 2"	2	239.00	478.00
600-0180 Probe Cable	2	64.00	128.00
TS-RA2 Overfill Alarm	1	739.00	739.00
Labor to Install		2,820.00	2,820.00
Freight		175.00	175.00
Mileage		105.00	105.00
BY OTHERS: Electrical, Permits if needed.			
NOTE: Need to confirm dia. of tank, will reuse existing electrical wiring. Have IT person on site for networking and startup.			
Terms of Payment: 50% down payment upon acceptance of Bid, 50% when site work is completed.			
Accepted By _____			
Date _____			
<i>Neil Wilkinson</i>			
Total			\$14,231.00



AVIATION FUEL SYSTEMS & EQUIPMENT

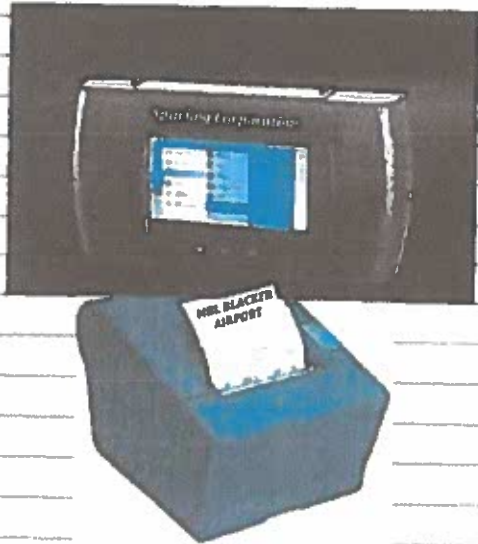
- Complete turn key systems & install
- Engineered drawings and design
- Fueling nozzle rebuilding
- Meter calibrations & Meter rebuilds
- PM inspections, major & minor repairs
- Self-serve fueling install
- Filter changes and recycling
- Fuel storage repairs & replacements
- AND MUCH MORE!!

QUOTATION NUMBER: **4394**

✉ vsprindys@spartlingcorp.com
 ☎ 734-942-5100
 📠 734-942-7033
 🏠 12733 Universal Drive
 Taylor, MI 48180
 🌐 www.spartlingcorp.com

DATE: 4/8/2021	CUSTOMER: Manistee County Blecker Airport	ATTENTION: Barry Lind-Airport Director
PHONE: (231) 723-4351	MOBILE: N/A	FAX: N/A
EMAIL: manisteeairport@gmail.com		<u>SHIP TO ADDRESS</u>
SUBJECT: Please find below our quote for a new ATG installed.		CUSTOMER REFERENCE NUMBER

LN	QTY	DESCRIPTION / CATALOGUE PART NUM	UNIT DESCRIPTION	DELIVERY DATE	UNIT PRICE	TOTAL
1	1	SC-09021ts4c	tank monitor with display and external printer.	34 WEEKS		INCLUDED
2	2	SC-121 GPH	Mag probes with gasoline and diesel floats.			
3	1	SC-123AL Alarm	overflow alarm with acknowledgment switch.			
4						
5						
6						
7						
8						
9						
10						
11						
12						
13						
14						
15						
16						
17						
18						
19						
20						
21						
22						



A	INBOUND FREIGHT			INCLUDED
B	OUTBOUND FREIGHT			INCLUDED
C	REGULAR LABOR HOURS	THIS IS AN ESTIMATED COST. COULD BE SIGNIFCANTLY LESS OR MORE DEPENDING ON UNFORSEEN ADDITIONAL WORK		N/A
D	OVERTIME LABOR HOURS	CAN OCCUR IF REGULAR HOURS ARE EXCEEDED		INCLUDED
E	LOADING			N/A
F	MILEAGE	BASED OFF OF CURRENT STANDARD FEDERAL PER MILE FROM THE CITY WE ARE PERFORMING THE WORK IN		INCLUDED
G	TOLL FEES (IF APPLICABLE)	WE USE WEBER MAPS TO DETERMINE MILEAGE FROM OUR FACILITY TO THE CONSTRUCTION/REPAIR SITE		INCLUDED
H	PROVER RENT	THESE FEES VARY IN EACH STATE. TOTALS APPLIED TO FINAL INVOICE		N/A
I	OTHER	METER CALIBRATION / FUEL STORAGE FOR TANK CLEANSING ***** MAX CAPACITY 600 GALLONS *****		N/A
		CONCRETE SEAL OFFER, MOUNTING HARDWARE, COUM CABLE		INCLUDED

PLEASE NOTE THAT THIS QUOTE DOES NOT INCLUDE: **N/A**

TOTAL \$15,596.00

THIS QUOTATION REQUIRES A DEPOSIT AT TIME OF PURCHASE ORDER SUBMITTAL, NO DEPOSIT PAYMENT DEPOSIT NOT REQUIRED

PLEASE SIGN BELOW AND RETURN, OR SEND YOUR PURCHASE ORDER INDICATING THE ABOVE QUOTATION NUMBER. THANK YOU.

• THE ABOVE QUOTE DOES NOT INCLUDE APPLICABLE SALES TAX.

• TAX EXEMPT CUSTOMERS, PLEASE SEND TAX EXEMPTION INFORMATION WITH PURCHASE ORDER, IF ALREADY PROVIDED, CURECARD.

• IN QTY, THIS QUOTE EXPIRES: **5/23/2021** NOT ALL QUOTES EXPIRE ON THIS DATE, CALL FOR CURRENT PRICING.

• CREDIT CARD SALES BY EXCESS OF \$1,500.00 WILL BE CHARGED A 2.75% INCREASE, TO OVERLAIN COST.

• ALL SHIPMENTS ARE EXPEDITED VIA UPS. IF YOU DESIRE TO SHIP OUTBOUND ON YOUR COMPANY'S UPS ACCOUNT NUMBER, PROVIDE BELOW.

SIGNATURE _____

PRINT _____

PURCHASE ORDER NUM. _____

UPS SHIPPING NUM. (OPTIONAL) _____

THANK YOU FOR YOUR BUSINESS!