

## MINUTES

Monday, February 8, 2010  
12:00 Noon

Manistee County Blacker Airport  
Conference Room

Members Present: Ervin Kowalski, Chairperson; Paul Schulert, Vice-Chairperson; Glenn Lottie; and Ross Spencer

Members Absent: Ed Haik; Bob Wilson; and Dale Picardat

Others Present: Barry Lind, Airport Manager; George Saylor, Airport Legal Counsel; Ken Grabowski, Manistee News Advocate; and Rachel Nelson, Airport Authority Secretary

Ervin Kowalski, Chairperson, called the meeting to order at 12:00 P.M. Roll was taken by the Secretary.

The Chairman confirmed that each member had received a copy and had an opportunity to review the Minutes from the regular meeting of the Airport Authority held on Monday, January 11, 2010.

**There was a motion by Mr. Schulert, supported by Mr. Lottie to approve the Airport Authority regular meeting Minutes of Monday, January 11, 2010, as presented. Motion carried by unanimous vote.**

The Authority next reviewed the January 2010 Accounts Payable Report (APPENDIX A). Mr. Lind informed the Authority that the Old World Industries payment was for the deicer that was approved at the January 2010 meeting. Mr. Lind purchased one tote of runway deicer (250 gallons). This should be good for around three applications of the deicing fluid mixed with sand, and this is only necessary for freezing rain conditions. The Blarney Castle payment is for diesel fuel for the snowplows.

**There was a motion by Mr. Lottie, supported by Mr. Schulert to approve the January 2010, Accounts Payable Report and authorize payment of the outstanding invoices totaling \$31,295.43.**

**A roll call vote was taken:**

**Yeas: 4 (Kowalski; Schulert; Lottie; Spencer)**

**Nays: 0**

**Absent: 3 (Haik; Picardat; Wilson)**

**Motion carried.**

The Authority next reviewed the January 2010 Financial Statement (APPENDIX B) which includes a Balance Sheet, a Statement of Revenue and Expenses, and a running account of the Public Improvement Fund. Mr. Lind commented that the sign lease payments seem low and he wondered when the contract(s) will be renewed. He will follow-up with Mr. Pomeroy. It was noted that the "notes payable" is for the two underground fuel tanks. The Airport Authority loaned money from the County for the tanks and is paying the loan back through fuel fees.

**There was a motion by Mr. Kowalski, supported by Mr. Schulert to approve the January 2010 Financial Statement.**

**A roll call vote was taken:**

**Yeas: 4 (Spencer; Lottie; Schulert; Kowalski)**

**Nays: 0**

**Absent: 3 (Haik; Picardat; Wilson)**

**Motion carried.**

Mr. Lind stated that he did not have an update on the DNR/Airport Easement situation, however, there will be an update closer to spring.

Mr. Lind met with the Alliance for Economic Success (AES) on Friday, February 5, 2010 to discuss developing a Strategic Plan for the Airport. The project will kickoff later in the spring and should be done by the end of the year.

Mr. Lind will attend the Michigan Association of Airport Executives (MAAE) Winter Conference in Lansing, MI on February 17-18, 2010. He will provide a report on the conference at next month's meeting.

The electrical project for the Great Lakes deicing equipment, which was discussed at last month's meeting, has been completed. The Airport Authority did not end up spending any money for the project.

Mr. Lind reported that Great Lakes will be code sharing with Frontier Airlines, beginning approximately on February 14, 2010. Mr. Lind noted that Republic Airlines has purchased Frontier and Midwest out of bankruptcy and owns both companies. The two will most likely be combined into one airline sometime this year, which should make the code share even stronger and improve service at Milwaukee.

Mr. Lind reminded the Authority that those trained as firefighters at the airport (3 people) need to go through training every year. Normally, the training is provided on-site at the airport and costs approximately \$8,000. Mr. Lind would like to do things differently this year in order to save money and also to plan for the budget. Mr. Lind would like to have the three employees go to Muskegon this year to participate in their training exercise. In the fall, he would like to apply for Local Revenue Sharing Grant funds to cover the costs of on-site training in 2011. On-site training could be provided every other year.

Mr. Lind informed the Authority that the Essential Air Service (EAS) has not yet issued the RFP for service at Blacker Airport. When Mr. Lind spoke with the EAS, he was informed that the RFP would be issued during the week of February 1, 2010, so it should be coming out soon. The current contract with Great Lakes will expire at the end of May 2010. Mr. Lind has spoken with the four potential carriers that were discussed at previous meetings. Mr. Lind was able to visit with Great Lakes founder Doug Boss when he was in Denver and was impressed with their maintenance inventory. Whether or not Great Lakes will bid depends on several issues and Mr. Boss stated that there is a 50/50 chance. Gulf Stream International Airlines would fly the same type of airplane as Great Lakes and go to Milwaukee. They have also been proactive regarding code shares and have a 98% non-weather completion rate. Charter Air Transport is a company that is trying to get started with EAS service. Cape Air would provide service to Chicago with 9-seat planes. They have stated that they would like to sell all seats at \$49. Mr. Lind noted that flights from Chicago would cost an average of \$40 more than flights from Milwaukee.

President Obama released the proposed budget for the year on February 1, 2010. The EAS line item had a decrease, but it appears to be based on need. It has also been proposed that starting October 1, 2010, the EAS program will be frozen, meaning that no new cities could get subsidized.

Sheets were handed out showing airplane passenger numbers for 2010 as well as the previous five years (APPENDIX C), and the Orchard Beach Aviation rent information (APPENDIX D). Mr. Lind noted that the passenger numbers for January 2010 were higher than for January 2009, however almost 1/4 of flights were canceled. The cancellations were equally due to weather and mechanical issues. There were no Airport incidents to report. Mr. Lind presented a report on airfares which compares flights from Manistee, Traverse City and Grand Rapids (APPENDIX E).

Mr. Lind stated that after attending the workshop in Denver, he has been provided access to Boyd Group's online system and provided two reports from that system (APPENDIX F). The first report shows the top 25 destinations out of Manistee for 2007. More recent data is not available because small regional carriers are not required to submit data, so Great Lakes doesn't, but Midwest did. Denver, CO is the top destination. The second report shows the top 25 destinations out of Traverse City for 2009, and Chicago, IL is the top destination. Mr. Lind also

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shared some of the information that he learned at the workshop. It is predicted that airline fleets will shrink, there will be more hub concentration, revenue quality will be more important than passenger volume, and global alliances will become larger in 2010.

Mr. Lind also discussed the effect of Allegiant Airlines. Allegiant has historically sold tour packages and has low fares to fill airplanes. They don't normally fly everyday and only go to top tourist destinations. They are very close to having flights out of Gaylord, MI to Florida. Gaylord's runway is 6700 feet long, and although Allegiant can use it, they have requested that the runway be extended to 7200 feet long. This type of service is completely different than the type of service that EAS provides. Manistee would be the type of airport that Allegiant would like to fly out of, and is something that could be considered in the future.

Mr. Lind pointed out an article in the February 7, 2010 Traverse City Record Eagle. The article looks at airports in the state of Michigan, and Manistee is the only one with increased passenger numbers.

With there being no further business to come before the Authority, the meeting was adjourned at approximately 1:40 P.M.

Respectfully submitted,

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Rachel Nelson, Airport Authority Secretary

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# MANISTEE COUNTY BLACKER AIRPORT

## JANUARY 2010 ACCOUNTS PAYABLE

CHECK #	VENDOR NAME	AMOUNT
	BARRY LIND	\$ 3,000.00
	CONSUMERS ENERGY	\$ 3,208.12
	A T & T	\$ 19.83
	MICHCON (DTE ENERGY)	\$ 1,067.40
	GOCKERMAN, WILSON, SAYLOR	\$ -
	BLARNEY CASTLE	\$ 2,814.05
	WEATHER SERVICES INTERNATIONAL	\$ 357.00
	NAPA AUTO PARTS	\$ 138.03
	ACE HARDWARE	\$ 67.24
	FASTENAL	\$ -
	DIRECT TV	\$ 79.99
	MANISTEE CHAMBER OF COMMERCE	\$ 300.00
	PECKHAM ENGINEERING	\$ 50.00
	PIPER McCREDIE AGENCY, INC.	\$ -
	MANISTEE FORD	\$ 76.34
	OLD WORLD INDUSTRIES	\$ 2,426.00
	MANISTEE COUNTY	\$ 181.79
	<b>TOTAL</b>	<b>\$ 13,785.79</b>
	<b>ADVERTISING INVOICES</b>	
	MS CREATIVE SERVICES	\$ -
	<b>TOTAL</b>	<b>\$ -</b>
	<b>ORCHARD BEACH AVIATION</b>	<b>\$ 17,509.64</b>
	REGULAR HOURS                      270 @ 15.00	4,050.00
	MAINTENANCE HOURS                189.5 @ 15.00	2,842.50
	PART 139 LABOR	10,467.14
	INTERNET	150.00
	<b>GRAND TOTAL</b>	<b>\$ 31,295.43</b>
	<b>PUBLIC IMPROVEMENT FUND</b>	
	<b>TOTAL PUBLIC IMPROVEMENT FUNDS</b>	<b>\$ -</b>

## MANISTEE COUNTY BLACKER AIRPORT

	JANUARY 2010 REVENUE & EXPENSES		BUDGET REMAINING		67%
	CURRENT MONTH	YEAR-TO DATE	ANNUAL BUDGET	BALANCE \$	%
<b>INCOME:</b>					
HANGER RENTAL	\$ 2,819.80	\$ 7,604.80	\$ 17,940.00	\$ 10,335.20	58%
LANDING FEES - GREAT LAKES	\$ 13,290.24	\$ 53,160.96	\$ 184,320.00	\$ 131,159.04	71%
LANDING FEES - GENERAL AVIATION	\$ 18.00	\$ 198.00	\$ 1,500.00	\$ 1,302.00	87%
AUTO RENTAL SPACE	\$ -	\$ 671.84	\$ 4,600.00	\$ 3,928.16	85%
OFFICE RENT	\$ 955.00	\$ 3,820.00	\$ 11,700.00	\$ 7,880.00	67%
COUNTY OF MANISTEE	\$ 9,625.00	\$ 38,500.00	\$ 115,500.00	\$ 77,000.00	67%
FUEL SALES	\$ 181.79	\$ 997.53	\$ 6,500.00	\$ 5,502.47	85%
SIGN LEASE	\$ 2,000.00	\$ 2,000.00	\$ 3,400.00	\$ 1,400.00	41%
MISCELLANEOUS	\$ -	\$ 611.48	\$ 1,000.00	\$ 388.52	39%
<b>TOTAL INCOME</b>	<b>\$ 28,889.83</b>	<b>\$ 107,564.61</b>	<b>\$ 346,460.00</b>	<b>\$ 238,895.39</b>	<b>69%</b>
<b>EXPENSES:</b>					
PERSONNEL - MANAGEMENT	\$ 3,000.00	\$ 12,000.00	\$ 36,720.00	\$ 24,720.00	67%
PERSONNEL - OPERATIONS & MAINTENANCE	\$ 17,359.64	\$ 66,393.56	\$ 203,440.00	\$ 137,046.44	67%
DUES & MEETINGS	\$ 300.00	\$ 300.00	\$ 500.00	\$ 200.00	40%
SUPPLIES	\$ -	\$ 403.12	\$ 1,500.00	\$ 1,096.88	73%
UTILITIES	\$ 4,505.51	\$ 10,509.34	\$ 35,000.00	\$ 24,490.66	70%
FUEL	\$ 2,814.05	\$ 3,755.16	\$ 5,000.00	\$ 1,244.84	25%
REPAIRS & MAINTENANCE	\$ 2,707.61	\$ 5,080.54	\$ 9,500.00	\$ 4,419.46	47%
TERMINAL IMPROVEMENTS	\$ -	\$ -	\$ -	\$ -	0%
CONTRACTED SERVICES	\$ 357.00	\$ 714.00	\$ 2,000.00	\$ 1,286.00	64%
LEGAL	\$ -	\$ 724.50	\$ 5,000.00	\$ 4,275.50	86%
AUDIT	\$ -	\$ 1,500.00	\$ 1,500.00	\$ -	0%
ADVERTISING	\$ -	\$ -	\$ -	\$ -	0%
TELEPHONE	\$ 19.83	\$ 78.48	\$ 300.00	\$ 221.52	74%
INSURANCE	\$ -	\$ 12,039.07	\$ 26,000.00	\$ 13,960.93	54%
TRAINING (FIRE FIGHTER)	\$ -	\$ -	\$ 8,500.00	\$ 8,500.00	0%
EQUIPMENT	\$ -	\$ -	\$ -	\$ -	0%
BOOKKEEPING	\$ -	\$ -	\$ 3,000.00	\$ 3,000.00	100%
NOTES PAYABLE	\$ 181.79	\$ 997.53	\$ 6,500.00	\$ 5,502.47	85%
TRANSFER OUT/FUND BALANCE	\$ -	\$ -	\$ -	\$ -	100%
MISCELLANEOUS	\$ 50.00	\$ 446.90	\$ 2,000.00	\$ 1,553.10	78%
	<b>\$ 31,295.43</b>	<b>\$ 114,942.20</b>	<b>\$ 346,460.00</b>	<b>\$ 231,517.80</b>	<b>67%</b>
<b>EXCESS REVENUE OVER/(UNDER) EXPENDITURES</b>	<b>\$ (2,405.60) \$ (7,377.59)</b>				
<b>BALANCE ON HAND - AIRPORT FUND</b>					
BEGINNING BALANCE 01/01/10	\$ 39,767.96				
JANUARY RECEIPTS	\$ 30,222.08				
DEC DISBURSEMENTS	\$ (34,818.76)				
	<b>\$ 35,171.28</b>				

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# MANISTEE COUNTY BLACKER AIRPORT

## JANUARY 2010 BALANCE SHEET

ASSETS	1/31/2010	12/31/2009
CASH	\$ 35,171.28	\$ 39,767.96
ACCOUNTS RECEIVABLE		
GREAT LAKES AIRLINES	\$ 13,290.24	\$ 13,290.24
STATE OF AUTO RENTAL	\$ -	\$ -
MISC.	\$ 699.79	\$ 2,032.04
<b>TOTAL ASSETS</b>	<b>\$ 49,161.31</b>	<b>\$ 55,090.24</b>

LIABILITIES	1/31/2010	12/31/2009
ACCOUNTS PAYABLE - TRADE	\$ 31,295.43	\$ 34,818.76
ACCOUNTS PAYABLE - COUNTY	\$ -	\$ -
PREPAID HANGER RENT	\$ -	\$ -
<b>TOTAL LIABILITIES</b>	<b>\$ 31,295.43</b>	<b>\$ 34,818.76</b>

<b>FUND BALANCE</b>	<b>\$ 17,865.88</b>	<b>\$ 20,271.48</b>
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<b>TOTAL LIABILITIES AND FUND BALANCE</b>	<b>\$ 49,161.31</b>	<b>\$ 55,090.24</b>
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**TOTAL PUBLIC IMPROVEMENT FUNDS AVAILABLE** **\$ 128,930.51**

STATE OF MICHIGAN	\$ 3,375.00
STATE OF MICHIGAN	\$ 124,500.00
STATE OF MICHIGAN	\$ 2,475.00
STATE OF MICHIGAN	\$ 2,400.00
STATE OF MICHIGAN (REFUND GRANT CLOSE OUT)	\$ (36.60)
STATE OF MICHIGAN (REFUND GRANT CLOSE OUT)	\$ (8,106.42)
STATE OF MICHIGAN (SNOWBLOWER)	\$ 13,138.00
TULIP CITYAIR (SALE OF OLD SNOWBLOWER)	\$ (32,750.00)
STATE OF MICHIGAN (REFUND GRANT CLOSE OUT)	\$ (12.29)
STATE OF MICHIGAN (REFUND GRANT CLOSE OUT)	\$ (11.94)
STATE OF MICHIGAN (REFUND GRANT CLOSE OUT)	\$ (771.02)
STATE OF MICHIGAN	\$ 43.90
<b>PUBLIC IMPROVEMENT FUND - CASH AVAILABLE</b>	<b>\$ 24,686.88</b>

<b>PASSENGER FACILITY CHARGES COLLECTED THROUGH 01/31/2010</b>	<b>\$ 17,930.84</b>
STATE OF MICHIGAN - TAXIWAY LIGHTING PROJECT	\$ (475.00)
STATE OF MICHIGAN - PAVEMENT MARKING PROJECT	\$ (1,400.00)

**PFC FUNDS AVAILABLE** **\$ 16,055.84**

<b>BALANCE DUE TO MANISTEE COUNTY ON THE FUEL FARM AS OF:</b>	<b>9/30/2009</b>	<b>\$ 19,577.36</b>
	<b>1/31/2010</b>	<b>\$ 18,579.83</b>

APPENDIX C

Manistee County Blacker Airport

**Enplaned/Deplaned**

	2005			2006			2007			2008			2009			2010		
	MW	Out/In	Total	GL	Out/In	Total	GL	Out/In	Total									
Jan		141/118	259		150/101	251		210/164	374		234/169	403		138/106	244			
Feb		183/147	330		137/133	270		198/184	382		215/200	413		112/93	205			
Mar		168/199	367		197/203	400		224/229	453		213/200	413		149/139	288			
Apr		132/152	284		191/218	409		183/239	422		18/38	56		119/140	259			
May		162/152	314		200/217	417		238/251	489		0/0	0		184/180	364			
Jun		147/169	316		233/283	516		252/309	561	GL	94/113	207		166/213	379			
Jul		232/208	440		318/332	650		340/348	688		278/301	579		388/439	827			
Aug		223/228	451		349/358	707		348/305	653		300/293	593		429/359	788			
Sep		171/158	329		268/267	535		278/217	495		219/190	409		285/293	578			
Oct		131/135	266		263/221	484		276/248	524		173/174	347		282/275	557			
Nov		159/148	307		210/205	415		275/280	555		168/166	334		257/269	526			
Dec		142/146	288		224/242	466		203/205	408		159/122	281		228/279	507			
Total			3951			5520			6004			4035			5522			357

**On-time Performance**

	2005		2006		2007		2008		2009		2010 2009	
	Cancel/Delay	On-time										
Jan												
Feb											13%/25%	62%
Mar											18%/16%	66%
Apr											8%/11%	79%
May											10%/16%	74%
Jun											2%/10%	88%
Jul											7%/18%	75%
Aug											4%/16%	80%
Sep											2%/12%	86%
Oct											0%/9%	91%
Nov								11%/31%	57%		10%/8%	81%
Dec								13%/32%	55%		3%/10%	87%
Total								36%/44%	20%		25%/39%	36%

ORCHARD BEACH AVIATION

January 2010

## RENT

OFFICE	\$325.00	
HANGER	\$175.00	
FUEL	\$181.79	
LANDING FEES		
TWIN	\$18.00	(2 @ \$9)
JET	\$0.00	(0 @ \$18)
TOTAL	\$699.79	
100	839.8 Gal	
JET	372.1 Gal	
TOTAL	1211.9 Gal	

# APPENDIX E

## Best Fares

	MBL	TVC	GRR
Atlanta (ATL)	296 FL	448 DL	<b>248</b> YX
Boston (BOS)	286 YX	401 DL	<b>228</b> YX
Charlotte (CLT)	<b>291</b> DL	418 DL	360 DL/UA
Cincinnati (CVG)	318 DL	363 AA	<b>234</b> DL
Dallas (DFW)	320 YX	391 AA	<b>199</b> AA
Denver (DEN)	302 F9	367 UA	<b>248</b> YX
Houston (HOU)	344 CO	496 AA	<b>317</b> AA
Kansas City (MCI)	<b>273</b> AA	495 UA	379 DL
Las Vegas (LAS)	344 CO	509 UA	<b>301</b> DL
Los Angeles (LAX)	326 YX	489 UA	<b>255</b> DL
Milwaukee (MKE)	<b>128</b> ZK	371 UA	350 YX
Minneapolis (MSP)	<b>246</b> FL/YX	484 UA/YX	391 AA
New York Area (NYC)	<b>256</b> YX	321 DL	288 DL
Orlando (MCO)	306 DL	301 AA	<b>251</b> CO
Philadelphia (PHL)	<b>330</b> DL	361 DL	339 DL
Phoenix (PHX)	<b>353</b> YX	539 UA	374 DL
San Francisco (SFO)	337 AA	604 UA	<b>336</b> DL
Seattle (SEA)	<b>337</b> AA	524 UA	352 DL
Washington DC Area (WAS)	<b>277</b> AA	341 DL	277 DL

Average Fare                      \$298.42                      \$432.79                      \$301.42  
 Fares Pulled 2/8/10 for travel 03/10/10 - 03/17/10

## Best Fares +7 days parking

	MBL	TVC	GRR
Atlanta (ATL)	<b>296</b> FL	481 DL	296 YX
Boston (BOS)	286 YX	434 DL	<b>276</b> YX
Charlotte (CLT)	<b>291</b> DL	451 DL	408 DL/UA
Cincinnati (CVG)	318 DL	396 AA	<b>282</b> DL
Dallas (DFW)	320 YX	424 AA	<b>247</b> AA
Denver (DEN)	302 F9	400 UA	<b>296</b> YX
Houston (HOU)	<b>344</b> CO	529 AA	365 AA
Kansas City (MCI)	<b>273</b> AA	528 UA	427 DL
Las Vegas (LAS)	<b>344</b> CO	542 UA	349 DL
Los Angeles (LAX)	326 YX	522 UA	<b>303</b> DL
Milwaukee (MKE)	<b>128</b> ZK	404 UA	398 YX
Minneapolis (MSP)	<b>246</b> FL/YX	517 UA/YX	439 AA
New York Area (NYC)	<b>256</b> YX	354 DL	336 DL
Orlando (MCO)	306 DL	334 AA	<b>299</b> CO
Philadelphia (PHL)	<b>330</b> DL	394 DL	387 DL
Phoenix (PHX)	<b>353</b> YX	572 UA	422 DL
San Francisco (SFO)	<b>337</b> AA	637 UA	384 DL
Seattle (SEA)	<b>337</b> AA	557 UA	400 DL
Washington DC Area (WAS)	<b>277</b> AA	374 DL	325 DL

Average Fare                      \$298.42                      \$465.79                      \$349.42  
 Parking Fees for one week are \$0 at Manistee, \$33 at Traverse City and \$48 at Grand Rapids  
 Fares Pulled 2/8/10 for travel 03/10/10 - 03/17/10

# Airports:USA DATA MINER

APPENDIX F

## Airport Top Markets O&D

In and Outbound		2007Q1 to 2007Q4		Airport: MBL		Markets: All						
Minimum Daily Psgr 0.00		Minimum Net Fare \$0.00		Minimum Coupon Miles 0		Minimum Coupon Yield 0 Cents		Data is sourced and analyzed from US DOT information and is assumed to be reasonable, but is not guaranteed.				
Rank	Market	Psg	PDEW	% Originating	Gross OW Fare	Net OW Fare	% of Pax	Net Rev.	Nonstop Yield	Ticket Yield	Avg. Ticket Miles	Efficiency
1	DEN	1,031	1.4	40.60%	\$211.14	\$176.49	14.26%	\$181,994	17.64¢	17.21¢	1,025	97.59%
2	MKE	948	1.3	60.08%	\$128.35	\$109.73	13.10%	\$101,776	89.94¢	89.21¢	123	99.19%
3	PHX	761	1.0	46.54%	\$278.50	\$237.42	10.52%	\$180,616	15.18¢	14.70¢	1,615	96.87%
4	LAS	566	0.8	88.12%	\$170.71	\$137.40	7.82%	\$69,377	8.51¢	8.22¢	1,672	96.62%
5	MCI	352	0.5	38.88%	\$179.45	\$147.58	4.87%	\$51,972	26.64¢	26.40¢	559	99.11%
6	MCO	333	0.5	66.65%	\$128.01	\$99.73	4.61%	\$29,240	8.84¢	8.35¢	1,194	94.42%
7	LAX	287	0.4	61.20%	\$195.71	\$162.25	3.97%	\$46,586	8.78¢	8.60¢	1,888	97.96%
8	DFW	273	0.4	57.79%	\$171.10	\$139.67	3.78%	\$38,178	14.33¢	14.29¢	978	99.73%
9	TPA	262	0.4	80.65%	\$160.02	\$129.39	3.63%	\$33,938	11.31¢	10.66¢	1,214	94.25%
10	ATL	260	0.4	45.69%	\$171.00	\$139.72	3.59%	\$34,889	18.88¢	17.64¢	792	93.43%
11	MSP	231	0.3	39.00%	\$235.37	\$199.60	3.19%	\$46,055	57.85¢	47.52¢	420	82.14%
12	SAN	228	0.3	61.19%	\$192.42	\$157.98	3.15%	\$35,997	8.60¢	8.42¢	1,877	97.83%
13	LGA	210	0.3	35.87%	\$194.61	\$161.69	2.90%	\$29,938	24.02¢	18.78¢	861	78.16%
14	STL	131	0.2	100.00%	\$161.74	\$131.11	1.81%	\$17,163	30.07¢	28.46¢	461	94.64%
15	DCA	131	0.2	38.43%	\$215.33	\$180.96	1.81%	\$20,001	29.94¢	23.90¢	757	79.84%
16	SEA	115	0.2	43.42%	\$212.66	\$178.47	1.59%	\$20,476	10.31¢	9.82¢	1,817	95.27%
17	SFO	111	0.2	36.57%	\$206.89	\$173.11	1.54%	\$19,224	9.01¢	8.80¢	1,968	97.66%
18	BOS	107	0.1	19.48%	\$149.21	\$119.45	1.48%	\$12,770	15.39¢	12.15¢	983	78.94%
19	PHL	105	0.1	57.88%	\$156.45	\$126.18	1.46%	\$13,293	19.73¢	15.52¢	813	78.67%
20	MSN	86	0.1	39.59%	\$319.37	\$277.74	1.18%	\$23,758	161.48¢	140.99¢	197	87.31%
21	CWA	75	0.1	33.33%	\$149.83	\$120.03	1.04%	\$9,050	70.19¢	43.33¢	277	61.73%
22	FLL	70	0.1	71.50%	\$166.55	\$135.58	0.97%	\$9,514	10.42¢	9.93¢	1,366	95.24%
23	DSM	65	0.1	67.55%	\$118.99	\$91.34	0.91%	\$5,979	21.80¢	21.05¢	434	96.54%
24	BNA	60	0.1	33.33%	\$175.09	\$143.53	0.83%	\$8,612	25.54¢	24.00¢	598	93.98%
25	IND	56	0.1	100.00%	\$207.55	\$173.72	0.77%	\$9,657	55.50¢	48.12¢	361	86.70%
<b>Filter</b>	<b>Totals</b>	<b>6,854</b>	<b>9.4</b>	<b>54.72%</b>	<b>\$189.04</b>	<b>\$157.25</b>	<b>94.77%</b>	<b>\$1,050,053</b>	<b>16.24¢</b>	<b>15.49¢</b>	<b>1,015</b>	<b>95.35%</b>
	<b>Totals</b>	<b>7,232</b>	<b>9.9</b>	<b>55.84%</b>	<b>\$192.73</b>	<b>\$160.55</b>		<b>\$1,132,756</b>	<b>16.35¢</b>	<b>15.53¢</b>	<b>1,034</b>	<b>94.98%</b>

# Airports:USA DATA MINER

## Airport Top Markets O&D

In and Outbound		2008Q4 to 2009Q3			Airport: TVC			Markets: All					
Minimum Daily Psgr 0.00		Minimum Net Fare \$0.00			Minimum Coupon Miles 0		Minimum Coupon Yield 0 Cents		Data is sourced and analyzed from US DOT information and is assumed to be reasonable, but is not guaranteed.				
Rank	Market	Psgr	PDEW	% Originating	Gross OW Fare	Net OW Fare	% of Pax	Net Rev.	Nonstop Yield	Ticket Yield	Avg. Ticket Miles	Efficiency	
1	ORD	23,060	31.6	39.48%	\$195.65	\$171.97	6.81%	\$3,534,489	77.12¢	74.21¢	232	96.23%	
2	DEN	12,297	16.8	34.89%	\$278.84	\$243.38	3.63%	\$2,440,626	23.68¢	21.77¢	1,118	91.97%	
3	LAX	11,460	15.7	39.17%	\$300.77	\$260.23	3.38%	\$2,530,444	13.78¢	12.89¢	2,019	93.50%	
4	LGA	10,794	14.8	34.50%	\$234.04	\$201.34	3.19%	\$1,926,365	30.85¢	26.34¢	764	85.37%	
5	DFW	9,719	13.3	35.54%	\$260.69	\$223.20	2.87%	\$1,765,918	21.86¢	20.67¢	1,080	94.55%	
6	SFO	9,342	12.8	36.33%	\$321.78	\$279.54	2.76%	\$2,005,267	14.30¢	13.16¢	2,123	92.09%	
7	DCA	9,287	12.7	43.28%	\$214.62	\$180.34	2.74%	\$1,486,195	30.14¢	25.79¢	699	85.58%	
8	MCO	9,220	12.6	64.48%	\$230.44	\$194.94	2.72%	\$1,636,098	16.95¢	16.22¢	1,202	95.71%	
9	EWR	8,677	11.9	34.75%	\$168.04	\$136.96	2.56%	\$1,114,248	21.33¢	17.73¢	772	83.13%	
10	LAS	8,654	11.9	78.76%	\$245.43	\$208.68	2.56%	\$1,713,501	12.62¢	11.71¢	1,782	92.84%	
11	MSP	8,136	11.1	47.68%	\$244.54	\$213.56	2.40%	\$1,538,625	57.21¢	43.79¢	488	76.54%	
12	PHX	8,064	11.0	57.04%	\$277.60	\$238.72	2.38%	\$1,707,831	14.86¢	13.66¢	1,748	91.89%	
13	TPA	7,586	10.4	56.80%	\$250.58	\$213.55	2.24%	\$1,413,843	18.25¢	17.34¢	1,232	95.00%	
14	RSW	7,344	10.1	62.55%	\$261.89	\$224.07	2.17%	\$1,459,532	17.59¢	17.04¢	1,315	96.91%	
15	ATL	7,010	9.6	44.02%	\$248.01	\$211.11	2.07%	\$1,378,442	27.47¢	24.78¢	852	90.18%	
16	IAH	6,733	9.2	39.61%	\$319.36	\$277.75	1.99%	\$1,604,373	24.17¢	21.85¢	1,271	90.41%	
17	BOS	6,622	9.1	37.04%	\$236.43	\$200.45	1.96%	\$1,114,961	26.86¢	21.19¢	946	78.89%	
18	SEA	6,549	9.0	46.03%	\$292.90	\$252.88	1.93%	\$1,458,951	14.44¢	12.89¢	1,962	89.28%	
19	DTW	6,284	8.6	34.20%	\$201.03	\$177.33	1.86%	\$1,013,038	85.67¢	85.67¢	207	100.00%	
20	FLL	5,272	7.2	61.32%	\$248.47	\$211.61	1.56%	\$1,052,452	15.98¢	15.48¢	1,367	96.85%	
21	STL	5,209	7.1	37.14%	\$208.75	\$174.85	1.54%	\$837,691	36.39¢	32.33¢	541	88.84%	
22	BWI	4,782	6.6	42.33%	\$215.36	\$181.07	1.41%	\$805,917	30.36¢	26.87¢	674	88.51%	
23	PHL	4,710	6.5	36.73%	\$253.20	\$216.21	1.39%	\$899,495	34.59¢	29.86¢	724	86.33%	
24	SAN	4,378	6.0	47.92%	\$304.23	\$263.37	1.29%	\$922,168	14.03¢	13.14¢	2,004	93.65%	
25	PDX	4,114	5.6	41.97%	\$298.83	\$258.25	1.21%	\$889,979	14.46¢	13.24¢	1,950	91.58%	
<b>Filter</b>	<b>Totals</b>	<b>205,304</b>	<b>281.2</b>	<b>44.69%</b>	<b>\$247.13</b>	<b>\$212.38</b>	<b>60.63%</b>	<b>\$38,250,450</b>	<b>21.35¢</b>	<b>19.52¢</b>	<b>1,088</b>	<b>91.42%</b>	
	<b>Totals</b>	<b>338,633</b>	<b>463.9</b>	<b>46.04%</b>	<b>\$256.91</b>	<b>\$220.52</b>		<b>\$65,803,584</b>	<b>21.87¢</b>	<b>19.89¢</b>	<b>1,109</b>	<b>90.93%</b>	