

MINUTES

Monday, July 17, 2017
10:00 A.M.

Manistee County Blacker Airport
Conference Room

Members Present: Brook Shafer, Chair; Doug Bell, Vice Chair; Mark Bergstrom; Jeff Dontz; Gerry Haw; Barry Peterson (left at 11:00 A.M.); and Paul Schulert

Members Absent: None

Others Present: Barry Lind, Airport Director; and Rachel Nelson, Airport Authority Secretary

Brook Shafer, Chair, called the meeting to order at 10:00 A.M. Roll was taken by the Secretary.

There was a motion by Mr. Bell, supported by Mr. Schulert, to approve the meeting agenda as presented. Motion carried by unanimous vote.

There was no public comment.

The Chair confirmed that each member had received a copy and had an opportunity to review the minutes from the regular meeting of the Airport Authority held on Monday, June 19, 2017.

There was a motion by Mr. Schulert, supported by Mr. Dontz, to approve the Airport Authority regular meeting minutes of Monday, June 19, 2017, as presented. Motion carried by unanimous vote.

The June 2017 accounts payable report and financial statement were not available due to Mr. Pomeroy being out of the office.

The Budget Committee presented the tentative fiscal year 2017/18 budget (APPENDIX A). The annual tax assessment of approximately \$5,000 for McGuineas Drain needs to be added to the budget. The transfer out line will be reduced by \$5,000, so the total budget amount will still be the same as presented.

There was a motion by Mr. Bergstrom, supported by Mr. Haw, to approve the tentative fiscal year 2017/18 budget totaling \$2,784,539, with the line item change as noted.

A roll call vote was taken:

Yeas: 7 (Shafer; Bell; Bergstrom; Dontz; Haw; Peterson; Schulert)

Nays: 0

Absent: 0

Motion carried.

None of the other committees met this month.

Mr. Lind reported that there were no airport incidents. An "incident" is anything that needs to be reported to the FAA. Mr. Lind presented a report on airfares which compares flights from Manistee, Traverse City, Grand Rapids, and Muskegon (APPENDIX B). Fares are following the typical summer pattern, however, Mr. Lind added that if flights were from O'Hare instead of Midway, the average fare would drop by approximately \$120. This is a higher than normal difference. Generally, fares from O'Hare would be \$40 to \$80 less than Midway. Mr. Lind presented information on airline passenger numbers for 2017 as well as the previous five years (APPENDIX C). Passenger numbers increased by 10% in June compared to last year. There were several cancelations during the month due to a number of issues happening at the same time. 60 to 70 passengers ended up canceling and finding other methods of transportation. The airline has been using a combination of 19 and 30 seat aircraft. Additional flights continue to be added in July and August as demand requires.

The annual MAP meeting with the State will take place on July 21st. The meeting was delayed so that the State's land acquisition expert can be there. This meeting hasn't happened in a while due to no funding being available because of the FAA sponsorship issue. Mr. Lind should know the status of FAA funded projects after this meeting. He hopes that the property acquisition project will still be on track to get awarded by September 30th.

The 4 year AEAS contract expires on July 25, 2018. Mr. Lind would like to begin the process for a new agreement in July 2017 to ensure there won't be any gaps in service. The Authority needs to consider what is desired for service and what would be accepted. Decisions will need to be made regarding continuing with AEAS or returning to standard EAS, hub preference, and airplane preference. Mr. Lind stated that DOT will bid out the airline service as standard EAS, and the Airport Authority will recommend whether or not to accept a bid. The market rate from these bids is what the AEAS proposal can be based on. Mr. Dantz recommended polling passengers regarding hub preference. Mr. Lind stated this is part of the current passenger survey, and he will try to have this data available at next month's meeting. It was noted that a 9 seat airplane is typical for EAS, and capacity can hinder growth.

Mr. Peterson left the meeting.

The B-17 appearance at the airport over the 4th of July (Forest Festival) was a success. The goal was to reach out to the community and get them to stop and see what is available at the airport. The cost will be approximately \$1,000, which can come from the marketing budget. Digital paid marketing with Google and Facebook continues as planned. Monthly newsletters continue to be emailed. Mr. Lind reminded the Authority that two grants were received this year – one for marketing and one for signage. Work is beginning on the signage grant plan (flags/banner poles along driveway, etc.).

An RFP is planned for August for the tree clearing project. There was no update regarding the Coho Bend billboard, or airport zoning issue. Explorer Solutions is wondering if progress is being made to find

funding to proceed with their proposal. Mr. Lind has reached out several times to AES regarding this without any response. The date is not set yet, but Mr. Lind has started planning for the annual FAA inspection.

Ms. Nelson has recently taken over the hangar and airline billing, which was previously done by Mr. Pomeroy. During this transition, Steve Carter, a hangar tenant, received a bill for \$6,600 (APPENDIX D) and he disagrees with the total amount owed. He believes he only owes \$3,120. Mr. Lind explained that there have been issues with Mr. Carter's hangar rental, including that there are two hangars next to his with inoperable doors, which allows birds and other animals to get inside. It was noted that Mr. Carter has vacated his hangar and is no longer a tenant. After discussion,

There was a motion by Mr. Dontz, supported by Mr. Haw, to accept a payment of \$3,120 for hangar rental from Steve Carter, which will make his account paid in full.

A roll call vote was taken:

Yeas: 6 (Schulert; Haw; Dontz; Bergstrom; Bell; Shafer)

Nays: 0

Absent: 1 (Peterson)

Motion carried.

There being no further business to come before the Authority, the meeting was adjourned at 11:40 A.M.

Respectfully Submitted,

Rachel Nelson, Airport Authority Secretary

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BUDGET REPORT FOR MANISTEE COUNTY
 Fund: 295 AIRPORT AUTHORITY FUND

Calculations as of 06/30/2017

GL NUMBER	DESCRIPTION	2014-15 ACTIVITY	2015-16 ACTIVITY	2016-17 AMENDED BUDGET	2016-17 ACTIVITY THRU 06/30/17	2017-18 REQUESTED BUDGET	2017-18 RECOMMENDED BUDGET
ESTIMATED REVENUES							
Dept 000-GENERAL							
295-000-505.000	FEDERAL GRANT - AEAS	2,488,502	2,416,150	2,328,104	0	2,328,104	2,328,104
295-000-518.000	FED GRANT-ADVERTISING	0	0	0	0	0	0
295-000-540.000	STATE REIMBURSEMENTS	10,925	13,732	27,000	6,470	20,000	20,000
295-000-665.000	INTEREST EARNED	391	264	0	0	0	0
295-000-668.000	OFFICE RENT	12,780	12,780	13,500	3,490	13,500	13,500
295-000-668.001	LANDING FEES GENERAL AVIATION	1,062	1,467	750	747	1,000	1,000
295-000-668.002	RENT AND LANDING FEES-PUBLIC CHAR	220,585	220,585	220,585	0	222,585	222,585
295-000-668.003	HANGAR RENT	24,378	26,450	26,000	6,460	24,600	24,600
295-000-668.004	CAR RENTAL FEES	5,635	2,875	6,000	2,735	5,000	5,000
295-000-668.005	SIGN LEASE	2,800	3,600	3,750	0	3,750	3,750
295-000-668.006	PASSENGER FACILITY CHARGES	18,005	26,275	25,000	11,579	28,000	28,000
295-000-675.000	CONTRIBUTIONS-MARKETING	0	0	0	0	0	0
295-000-695.000	MISC. REVENUE	1,724	15,077	1,000	0	1,000	1,000
295-000-698.001	FUEL SALES	12,162	10,457	13,000	4,561	12,000	12,000
295-000-699.001	TRANSFER IN - GENERAL FUND	115,000	115,000	115,000	0	115,000	115,000
295-000-699.010	PUBLIC CHARTERS MARKETING	0	10,000	10,000	0	10,000	10,000
Totals for dept 000-GENERAL		2,913,949	2,874,712	2,789,689	36,042	2,784,539	2,784,539
TOTAL ESTIMATED REVENUES		2,913,949	2,874,712	2,789,689	36,042	2,784,539	2,784,539

APPENDIX A

BUDGET REPORT FOR MANISTEE COUNTY
 Fund: 295 AIRPORT AUTHORITY FUND

Calculations as of 06/30/2017

GL NUMBER	DESCRIPTION	2014-15 ACTIVITY	2015-16 ACTIVITY	2016-17 AMENDED BUDGET	2016-17 ACTIVITY THRU 06/30/17	2017-18 REQUESTED BUDGET	2017-18 RECOMMENDED BUDGET
APPROPRIATIONS							
Dept 000-GENERAL							
295-000-727.000	OFFICE SUPPLIES	2,679	2,014	0	238	0	0
295-000-727.002	MISC. SUPPLIES	84	0	2,500	11	2,000	2,000
295-000-730.000	EQUIPMENT	797	127	1,435	0	4,135	4,135
295-000-743.000	GAS AND OIL	4,921	4,379	7,500	3,716	5,000	5,000
295-000-800.000	CONTRACTED SERVICES	0	607	1,000	404	1,000	1,000
295-000-800.002	CONTRACTED SERVICES - AUDIT	3,150	3,250	3,150	3,350	3,350	3,350
295-000-800.003	CONTRACTUAL - ACCOUNTING	0	0	3,000	0	0	0
295-000-800.004	CONTRACTUAL - PUBLIC CHARTERS	2,488,502	2,416,150	2,328,104	0	2,328,104	2,328,104
295-000-801.000	CONTRACTED SERVICES - MANAGEMENT	40,800	42,000	42,000	28,000	42,000	42,000
295-000-801.001	CONTRACTED SERVICES - MAINT.	231,243	232,858	240,000	154,566	235,000	235,000
295-000-806.000	ATTORNEY FEES	11,378	16,588	6,000	944	2,500	2,500
295-000-812.000	DUES AND FEES	400	1,000	1,000	750	500	500
295-000-850.000	TELEPHONE	559	394	500	470	450	450
295-000-860.000	TRAVEL	208	241	500	412	500	500
295-000-862.002	TRAINING-FIRE FIGHTER	5,900	0	6,000	514	1,000	1,000
295-000-901.000	ADVERTISING	36,938	35,924	55,000	18,083	50,000	50,000
295-000-911.000	LIABILITY INSURANCE	23,577	19,919	20,000	16,497	20,000	20,000
295-000-920.000	UTILITIES	32,025	26,122	29,000	19,204	28,000	28,000
295-000-930.000	MISC. REPAIRS	2,500	0	0	0	0	0
295-000-931.000	REPAIRS & MAINTENANCE	21,175	34,102	17,000	17,457	22,000	22,000
295-000-995.000	MISC. EXPENSE	1,715	401	1,000	4,826	1,000	1,000
295-000-995.002	MISC. EXPENSE - PFC	16,670	25,241	25,000	33,038	28,000	28,000
295-000-999.000	TRANSFER OUT - GENERAL FUND	0	0	0	0	10,000	10,000
295-000-999.016	TRANSFER OUT- PUBLIC IMP. FUND	0	0	0	0	0	0
Totals for dept 000-GENERAL		2,925,221	2,861,317	2,789,689	302,480	2,784,539	2,784,539

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BUDGET REPORT FOR MANISTEE COUNTY
 Fund: 295 AIRPORT AUTHORITY FUND

Calculations as of 06/30/2017

GL NUMBER	DESCRIPTION	2014-15 ACTIVITY	2015-16 ACTIVITY	2016-17 AMENDED BUDGET	2016-17 ACTIVITY THRU 06/30/17	2017-18 REQUESTED BUDGET	2017-18 RECOMMENDED BUDGET
APPROPRIATIONS							
TOTAL APPROPRIATIONS		2,925,221	2,861,317	2,789,689	302,480	2,784,539	2,784,539
NET OF REVENUES/APPROPRIATIONS - FUND 295		(11,272)	13,395	0	(266,438)	0	0
BEGINNING FUND BALANCE		60,770	49,499	62,893	62,893	(203,545)	(203,545)
ENDING FUND BALANCE		49,498	62,894	62,893	(203,545)	(203,545)	(203,545)

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APPENDIX B

August Travel as of 7/16/17

Best Fares

	MBL	TVC	GRR	MKG
Atlanta (ATL)	349 WN	446 AA	184 UA	290 UA
Boston (BOS)	441 DL	364 UA	252 UA	310 UA
Chicago (MDW or ORD)	169 P1	329 AA	127 UA	356 UA
Dallas (DFW)	438 WN	362 DL	310 DL	387 UA
Denver (DEN)	509 WN	398 DL	287 DL	380 UA
Houston (HOU)	409 WN	446 UA	360 DL	448 UA
Kansas City (MCI)	337 WN	396 DL	272 UA	334 UA
Las Vegas (LAS)	483 WN	486 AA	350 UA	334 UA
Los Angeles (LAX)	583 WN	486 DL	327 UA	394 UA
Minneapolis (MSP)	309 WN	486 DL	270 AA	205 UA
New York Area (NYC)	424 WN	398 DL	261 UA	299 UA
Orlando (MCO)	399 DL	446 DL	246 DL	272 UA
Philadelphia (PHL)	453 WN	396 DL	325 AA	386 UA
Phoenix (PHX)	469 WN	486 DL	380 AA	376 UA
Portland (PDX)	649 WN	453 DL	394 UA	446 UA
San Diego (SAN)	513 WN	486 DL	342 UA	400 UA
San Francisco (SFO)	443 DL	486 UA	404 UA	400 UA
Seattle (SEA)	686 DL	454 DL	450 UA	400 UA
St Louis (STL)	423 WN	276 DL	256 AA	252 UA
Washington DC Area (WA)	396 WN	338 DL	177 UA	182 UA

Average Fare	\$444.10	\$420.90	\$298.70	\$342.55
Change from one month	-\$102.10	-\$61.80	-\$58.30	-\$64.70
Change from two months	-\$101.15	-\$193.65	-\$86.50	-\$93.10

Fares Pulled 7/16/17 for travel 8/9/17 - 8/16/17

Best Fares +7 days parking

	MBL	TVC	GRR	MKG
Atlanta (ATL)	349 WN	486 AA	238 UA	325 UA
Boston (BOS)	441 DL	404 UA	306 UA	345 UA
Chicago (MDW or ORD)	169 P1	369 AA	181 UA	391 UA
Dallas (DFW)	438 WN	402 DL	364 DL	422 UA
Denver (DEN)	509 WN	438 DL	341 DL	415 UA
Houston (HOU)	409 WN	486 UA	414 DL	483 UA
Kansas City (MCI)	337 WN	436 DL	326 UA	369 UA
Las Vegas (LAS)	483 WN	526 AA	404 UA	369 UA
Los Angeles (LAX)	583 WN	526 DL	381 UA	429 UA
Minneapolis (MSP)	309 WN	526 DL	324 AA	240 UA
New York Area (NYC)	424 WN	438 DL	315 UA	334 UA
Orlando (MCO)	399 DL	486 DL	300 DL	307 UA
Philadelphia (PHL)	453 WN	436 DL	379 AA	421 UA
Phoenix (PHX)	469 WN	526 DL	434 AA	411 UA
Portland (PDX)	649 WN	493 DL	448 UA	481 UA
San Diego (SAN)	513 WN	526 DL	396 UA	435 UA
San Francisco (SFO)	443 DL	526 UA	458 UA	435 UA
Seattle (SEA)	686 DL	494 DL	504 UA	435 UA
St Louis (STL)	423 WN	316 DL	310 AA	287 UA
Washington DC Area (WA)	396 WN	378 DL	231 UA	217 UA

Average Fare	\$444.10	\$460.90	\$352.70	\$377.55
Change from one month	-\$102.10	-\$61.80	-\$58.30	-\$64.70
Change from two months	-\$101.15	-\$193.65	-\$86.50	-\$93.10

Parking Fees for one week are \$0 at Manistee, \$40 at Traverse City, \$54 at Grand Rapids, \$35 at Muskegon

Manistee County Blacker Airport

Enplaned/Deplaned

		2012		2013		2014		2015		2016		2017		Total
		Out/In	Total	Out/In	Total	Out/In	Total	Out/In	Total	Out/In	Total	Out/In	Total	
Jan	F9	523/366	889	134/126	260	161/107	268	188/162	350	218/185	403	228/211	439	
Feb		462/431	893	128/120	248	136/124	260	207/191	398	226/219	445	243/231	474	
Mar		112/176	288	162/173	335	191/175	366	217/216	433	247/240	487	289/268	557	
Apr		0/0	0	158/158	316	194/218	412	240/254	494	258/254	512	259/286	545	
May	P1	71/58	129	189/189	378	251/255	506	346/356	718	327/331	658	411/430	841	
Jun		234/250	484	239/288	527	346/405	751	406/478	912	427/496	923	445/567	1013	
Jul		465/467	932	421/409	830	653/659	1312	1016/1050	2066	787/762	1549			
Aug		497/500	997	391/413	804	663/685	1348	889/787	1676	740/668	1408			
Sep		362/297	659	248/237	485	391/312	703	390/378	768	458/445	903			
Oct		150/149	299	229/215	444	338/335	673	349/346	695	378/353	731			
Nov		36/33	69	168/198	366	275/266	541	249/266	515	314/322	636			
Dec		131/138	269	197/200	397	295/293	588	291/295	586	349/358	707			
Total			5908		5390		7728		9611		9362			3869

On-time Performance

		2012		2013		2014		2015		2016		2017		On-time
		Cancel/Delay	On-time	Cancel/Delay	On-time	Cancel/Delay	On-time	Cancel/Delay	On-time	Cancel/Delay	On-time	Cancel/Delay	On-time	
Jan		12%/8%	80%	0%/15%	85%	0%/14%	86%	2%/27%	71%	4%/13%	83%	0%/24%	76%	
Feb		6%/11%	83%	6%/16%	78%	9%/3%	88%	9%/9%	82%	2%/22%	76%	0%/8%	92%	
Mar		14%/8%	78%	0%/0%	100%	0%/7%	93%	0%/9%	91%	0%/13%	87%	0%/7%	93%	
Apr		***	***	0%/3%	97%	0%/4%	96%	3%/5%	92%	0%/13%	87%	0%/6%	94%	
May		0%/10%	90%	0%/6%	94%	0%/4%	96%	0%/18%	82%	9%/20%	71%	0%/11%	89%	
Jun		0%/6%	94%	0%/3%	97%	0%/15%	85%	0%/13%	87%	3%/17%	80%	5%/17%	78%	
Jul		0%/7%	93%	0%/19%	81%	1%/20%	79%	0%/32%	68%	3%/21%	76%			
Aug		0%/8%	92%	2%/16%	82%	1%/19%	80%	0%/14%	86%	2%/24%	74%			
Sep		0%/5%	95%	0%/0%	100%	0%/15%	85%	0%/16%	84%	8%/15%	77%			
Oct		0%/22%	78%	0%/9%	91%	0%/18%	82%	0%/2%	98%	0%/8%	92%			
Nov		0%/5%	95%	6%/6%	88%	2%/19%	79%	0%/15%	85%	0%/25%	75%			
Dec		0%/11%	89%	3%/19%	78%	0%/15%	85%	5%/19%	76%	3%/23%	74%			

APPENDIX C

INVOICE

MANISTEE COUNTY BLACKER AIRPORT
 2323 AIRPORT ROAD
 MANISTEE, MICHIGAN 49660

STEVE CARTER


INVOICE DATE: 6/30/2017
 ACCOUNT NUMBER 036
 INVOICE NUMBER: 3125
 INVOICE DUE DATE: 7/15/2017

DESCRIPTION	PREVIOUS	CURRENT	TOTAL
PREVIOUS BALANCE DUE	\$ 6,450.00		
HANGER RENT - JULY 2017		\$ 150.00	\$ 6,600.00
TOTAL DUE:			\$ 6,600.00

PLEASE MAKE CHECKS PAYABLE TO:

MANISTEE COUNTY TREASURER
 C/O MANISTEE COUNTY BLACKER AIRPORT
 2323 AIRPORT ROAD
 MANISTEE, MI 49660

MANISTEE COUNTY BLACKER AIRPORT
2323 AIRPORT ROAD
MANISTEE, MICHIGAN 49660

STEVE CARTER
[REDACTED]

STATEMENT DATE:
ACCOUNT NUMBER

6/30/2017
036

INVOICE/ PAYMENT INFORMATION	CHARGES	PAYMENTS	BALANCE
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OPENING BALANCE			\$
4/1/2013 APRIL RENT	\$ 75.00		\$ 75.00
5/10/2013 MAY HANGER RENT	\$ 75.00		\$ 150.00
6/1/2013 JUNE HANGER RENT	\$ 75.00		\$ 225.00
7/1/2013 JULY HANGER RENT	\$ 75.00		\$ 300.00
8/8/2013 AUGUST HANGER RENT	\$ 75.00		\$ 375.00
9/1/2013 SEPTEMBER HANGER RENT	\$ 75.00		\$ 450.00
9/27/2013 OCTOBER HANGER RENT	\$ 75.00		\$ 525.00
11/1/2013 NOVEMBER RENT	\$ 75.00		\$ 600.00
12/1/2013 DECEMBER RENT	\$ 75.00		\$ 675.00
1/2/2014 JANUARY HANGER RENT	\$ 75.00		\$ 750.00
2/3/2014 FEBRUARY HANGER RENT	\$ 75.00		\$ 825.00
3/6/2014 MARCH HANGER RENT	\$ 75.00		\$ 900.00
4/1/2014 APRIL HANGER RENT	\$ 75.00		\$ 975.00
5/1/2014 MAY HANGER RENT	\$ 75.00		\$ 1,050.00
6/2/2014 JUNE HANGER RENT	\$ 75.00		\$ 1,125.00
7/1/2014 JULY HANGER RENT	\$ 75.00		\$ 1,200.00
7/25/2014 AUGUST HANGER RENT	\$ 150.00	175	\$ 1,350.00
9/1/2014 SEPTEMBER HANGER RENT	\$ 150.00	175	\$ 1,500.00
10/1/2014 OCTOBER HANGER RENT	\$ 150.00		\$ 1,650.00
11/1/2014 NOVEMBER RENT	\$ 150.00		\$ 1,800.00
12/1/2014 DECEMBER RENT	\$ 150.00		\$ 1,950.00
1/1/2015 JANUARY HANGER RENT	\$ 150.00		\$ 2,100.00
2/1/2015 FEBRUARY HANGER RENT	\$ 150.00		\$ 2,250.00
3/1/2015 MARCH HANGER RENT	\$ 150.00		\$ 2,400.00
4/1/2015 APRIL HANGER RENT	\$ 150.00		\$ 2,550.00
5/1/2015 MAY HANGER RENT	\$ 150.00		\$ 2,700.00
6/1/2015 JUNE HANGER RENT	\$ 150.00		\$ 2,850.00
7/1/2015 JULY HANGER RENT	\$ 150.00		\$ 3,000.00
8/1/2015 AUGUST HANGER RENT	\$ 150.00		\$ 3,150.00
9/1/2015 SEPTEMBER HANGER RENT	\$ 150.00		\$ 3,300.00
10/1/2015 OCTOBER HANGER RENT	\$ 150.00		\$ 3,450.00
11/1/2015 NOVEMBER RENT	\$ 150.00		\$ 3,600.00
12/1/2015 DECEMBER RENT	\$ 150.00		\$ 3,750.00
1/1/2016 JANUARY HANGER RENT	\$ 150.00		\$ 3,900.00
2/1/2016 FEBRUARY HANGER RENT	\$ 150.00		\$ 4,050.00
3/1/2016 MARCH HANGER RENT	\$ 150.00		\$ 4,200.00
4/1/2016 APRIL HANGER RENT	\$ 150.00		\$ 4,350.00

Handwritten: PD VISA (2)

Handwritten: Kicked Out Of Hanger - Plane @ DTX

Handwritten: New Hanger 10 @ \$175 \$1750-

Handwritten: \$ 175

Handwritten: [Large bracket on the right side of the table, spanning from the August 2014 row down to the April 2016 row, with a diagonal line through it.]

MANISTEE COUNTY BLACKER AIRPORT
2323 AIRPORT ROAD
MANISTEE, MICHIGAN 49660

STEVE CARTER
[REDACTED]

STATEMENT DATE:
ACCOUNT NUMBER

6/30/2017
036

INVOICE/ PAYMENT INFORMATION		CHARGES	PAYMENTS	BALANCE
	OPENING BALANCE			\$ 4,350.00
5/1/2016	MAY HANGER RENT	\$ 150.00		\$ 4,500.00
6/2/2016	JUNE HANGER RENT	\$ 150.00		\$ 4,650.00
7/1/2016	JULY HANGER RENT	\$ 150.00		\$ 4,800.00
7/25/2016	AUGUST HANGER RENT	\$ 150.00		\$ 4,950.00
9/1/2016	SEPTEMBER HANGER RENT	\$ 150.00		\$ 5,100.00
10/1/2016	OCTOBER HANGER RENT	\$ 150.00		\$ 5,250.00
11/1/2016	NOVEMBER RENT	\$ 150.00		\$ 5,400.00
12/1/2016	DECEMBER RENT	\$ 150.00		\$ 5,550.00
1/1/2017	JANUARY HANGER RENT	\$ 150.00		\$ 5,700.00
2/1/2017	FEBRUARY HANGER RENT	\$ 150.00		\$ 5,850.00
3/1/2017	MARCH HANGER RENT	\$ 150.00		\$ 6,000.00
4/1/2017	APRIL HANGER RENT	\$ 150.00		\$ 6,150.00
5/1/2017	MAY HANGER RENT	\$ 150.00		\$ 6,300.00
6/1/2017	JUNE HANGER RENT	\$ 150.00		\$ 6,450.00
6/30/2017	JULY HANGER RENT	\$ 150.00		\$ 6,600.00

Handwritten notes on table:
 - A large 'X' is drawn over the first four rows of the table.
 - Next to the 'CHARGES' column, there are handwritten calculations:
 $9 \times 150 = 1,350$
 $1,350 + 150 = 1,500$
 - At the bottom of the table, there is a handwritten note: $\$20$

Handwritten calculations:

$$\begin{array}{r}
 1750 \\
 1350 \\
 \hline
 3120 \\
 \hline
 \hline
 \end{array}$$