

MINUTES

Monday, September 10, 2012
10:00 A.M.

Manistee County Blacker Airport
Conference Room

Members Present: Paul Schulert, Chairperson; Ross Spencer, Vice-Chairperson; Duane Anderson; Ervin Kowalski; Glenn Lottie; and Bob Wilson

Members Absent: Dale Picardat

Others Present: Barry Lind, Airport Manager; Russell Pomeroy, Airport Authority Treasurer (arrived 10:15 A.M.); Dave Yarnell, Manistee News Advocate; and Rachel Nelson, Airport Authority Secretary

Paul Schulert, Chairperson, called the meeting to order at 10:00 A.M. Roll was taken by the Secretary.

There was a motion by Mr. Kowalski, supported by Mr. Anderson to approve the meeting agenda as presented. Motion carried by unanimous vote.

There was no public comment.

The Chairman confirmed that each member had received a copy and had an opportunity to review the minutes from the regular meeting of the Airport Authority held on Monday, August 13, 2012.

There was a motion by Mr. Spencer, supported by Mr. Lottie to approve the Airport Authority regular meeting minutes of Monday, August 13, 2012, as presented. Motion carried by unanimous vote.

The Budget Committee presented the tentative FY 2012/13 budget (APPENDIX A), which had also been provided to the Authority members at last month's meeting for their review.

There was a motion by Mr. Kowalski, supported by Mr. Wilson to approve the Manistee County Blacker Airport Fiscal Year 2012/13 Budget, covering 10/1/12 through 9/30/13, for \$2,447,210.

A roll call vote was taken:

Yeas: 6 (Schulert; Spencer; Anderson; Kowalski; Lottie; Wilson)

Nays: 0

Absent: 1 (Picardat)

Motion carried.

Mr. Lottie stated that the Promotion Committee has been busy promoting the airline service. Mr. Lind has brochures that can be distributed. Mr. Spencer made a presentation at the Onekama Lions Club, which

was well received and has been recommended to other area Lions Clubs. Mr. Schulert will meet with the Jaycees. Mr. Wilson will provide information to the Elks. Mr. Schulert offered to go with anyone to make presentations.

The Contracts Committee reported that they met with Mr. Saylor and have updated the Airport Director Agreement between the Authority and Mr. Lind, and the Part 139 Service Agreement between the Authority and Orchard Beach Aviation. Neither contract was ready to be voted on, but should be for next month's meeting. The Fixed Base Operation Contract between the Authority and Orchard Beach Aviation still needs to be updated. All three contracts will expire on September 30, 2012.

There was a motion by Mr. Anderson, supported by Mr. Kowalski to extend the Airport Director Contract, Part 139 Service Contract, and Fixed Base Operation Contract through October 31, 2012.

A roll call vote was taken:

Yeas: 6 (Wilson; Lottie; Kowalski; Anderson; Spencer; Schulert)

Nays: 0

Absent: 1 (Picardat)

Motion carried.

The Authority next reviewed the August 2012 Accounts Payable Report (APPENDIX B). Mr. Pomeroy noted that the expenses are high because the payment to Public Charters is now included. The Galaxy Electric payment is for runway lighting repairs; and the Orchard Beach Aviation payment is for the replacement of a windsock. The Authority also reviewed the August 2012 Financial Statement (APPENDIX C) which includes a Balance Sheet, a Statement of Revenue and Expenses, and a running account of the Passenger Facility Charges collected. Mowry Leasing & Rental has now paid their rental car fees from January through July 2012.

There was a motion by Mr. Spencer, supported by Mr. Lottie to approve the August 2012 Accounts Payable Report and authorize payment of the outstanding invoices totaling \$220,056.72; and to approve the August 2012 Financial Statement.

A roll call vote was taken:

Yeas: 6 (Kowalski; Anderson; Spencer; Schulert; Wilson; Lottie)

Nays: 0

Absent: 1 (Picardat)

Motion carried.

Mr. Pomeroy also provided the Orchard Beach Aviation rent information (APPENDIX D). Mr. Lind noted that the special flow fee rate (\$0.02/gallon) that Public Charters received for their first 90 days ended on August 31, 2012. Public Charters will now pay the standard rate (\$0.15/gallon) for the first 1,000 gallons per month, \$0.08/gallon for 1,001 to 5,000 gallons per month, and \$0.02/gallon for over 5,000 gallons per month.

Mr. Lind reported that there were no airport incidents. Mr. Lind presented a report on airfares which compares flights from Manistee, Traverse City, Grand Rapids, and Muskegon for travel in October 2012 (APPENDIX E). Mr. Lind also presented information on airplane passenger numbers for 2012 as well as the previous five years (APPENDIX F). Mr. Lind noted that, if not including 2011, the passenger numbers for August 2012 were the highest they have ever been for August.

Mr. Lind will be attending the Michigan Airports fall conference this week in Frankenmuth.

Mr. Lind reported that Elmer's and the State have come to an agreement regarding the hangar area repaving project. There is now an estimated start date of September 19, 2012. Mr. Lind will inform the hangar tenants. Prein & Newhof haven't heard from the landowner regarding the recent tree cutting project. Mr. Lind reminded the Authority that there are still two trees that need to be trimmed. The pavement remarking project will be completed as part of the State's remarking program. This is an item from the airport's inspection, and the completion due date has been extended to December 1, 2012. Mr. Lind has been working with Prein & Newhof to update the projects for next year. He reminded the Authority that \$1 million will be received instead of \$150,000 due to the passenger numbers in 2011.

Most things have been running smoothly with the air service. Reliability is still exceptional with no canceled flights. As of September 1, 2012, there is one flight seven days per week, and the schedule is now published into May 2013. DOT has been paying in a timely manner. Public Charters and ADI have been planning for the winter months. Service with the 50 seat Embraer 145 continues and a replacement aircraft has not yet been found. Ticket sales have slowed since Labor Day, but this is the same seasonal trend that is normally seen. Air fares between Chicago and Manistee remain the same. Schedules are now available on Kayak.com and online visibility is increasing. Mr. Lind provided charts for segments sold per week and the average yield per segment (APPENDIX G).

The WTCM AM and FM radio advertising campaign ended on Labor Day. Ads continue in the Traverse City Business News and the related TC Ticker. A new cable tv ad will begin next week for fall and will air on 8 channels in Charter's Ludington-Manistee-Cadillac and Traverse City-Frankfort-Benzie-Leelanau regions. More billboards are also planned for fall.

A "Michigan in Minutes" package promotion is now available. The package deal includes airfare, a two night double occupancy stay at Crystal Mountain, and discounted rental cars. Prices start at \$249 per person, and this will be part of an email and online marketing campaign that will run through December 1, 2012. This is a joint effort of the airport, Public Charters, and Crystal Mountain. Something similar is being planned with Manistee National. Mr. Lind is also working on packages to Chicago, but this will take more time.

Mr. Spencer has been working on a passenger survey. 500 surveys were distributed, with 25% being returned. Results are mostly positive, with 88% saying they would be very likely to recommend the airline service. 300 additional surveys are out right now, and Mr. Spencer will continue to compile the data.

Mr. Schulert stated that it's important to be thinking about outyear projects and creating a wish list. Mr. Lind encouraged the Authority to think about things that the airport doesn't do that it should, and what would be required to do it. Mr. Schulert feels that adding 1,700 feet to the runway is important for future growth. There was also discussion on freight carriers, such as FedEx and UPS, but it was noted that they would be hard to get and the airport would need the appropriate facilities to house them. It would be more likely for a small specialty maintenance/repair business to locate at the airport. Mr. Spencer added that the entrance to the airport needs to be updated and made more visible. Mr. Schulert requested that outyear projects remain on the agenda each month and the Authority members continue to come up with ideas.

With there being no further business to come before the Authority, the meeting was adjourned at approximately 11:30 A.M.

Respectfully submitted,

Rachel Nelson, Airport Authority Secretary

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to view Calendar of Events, County Board Agendas and Minutes, Committee Meeting Reports (under Board of Commissioners), Airport Authority Minutes (under More Departments and Services), etc.

BUDGET REPORT FOR MANISTEE COUNTY

Fund 295 AIRPORT AUTHORITY FUND

Calculations as of '06/30/2012

GL NUMBER	DESCRIPTION	09-10 ACTIVITY	10-11 ACTIVITY	11-12 AMENDED BUDGET	11-12 ACTIVITY THRU 06/30/12	12-13 REQUESTED BUDGET	12-13 RECOMMENDED BUDGET	12-13 APPROVED BUDGET
ESTIMATED REVENUES								
Dept 000-GENERAL								
295-000-505.000	FEDERAL GRANT - AEAS					2,009,960	2,009,960	
295-000-665.000	INTEREST EARNED	61	104					
295-000-668.000	OFFICE RENT	11,460	11,460	11,460	1,625	12,600	12,600	
295-000-668.001	LANDING FEES GENERAL AVIATION	1,278	1,089	1,250		1,250	1,250	
295-000-668.002	RENT AND LANDING FEES-PUBLIC CHAR	159,483	213,406	212,008	94,959	210,000	210,000	
295-000-668.003	HANGER RENT	18,905	22,630	22,000	9,005	28,600	28,600	
295-000-668.004	CAR RENTAL FEES	3,579	7,076	10,000	5,905	5,000	5,000	
295-000-668.005	SIGN LEASE	3,400	3,300	3,800	2,600	3,800	3,800	
295-000-668.006	PASSENGER FACILITY CHARGES	16,323	35,757	50,000	17,824	25,000	25,000	
295-000-675.000	CONTRIBUTIONS-MARKETING			5,000		25,000	25,000	
295-000-695.000	MISC. REVENUE	5,284	13,870	1,000	450	1,000	1,000	
295-000-698.001	FUEL SALES	6,160	7,339	6,600	1,064	10,000	10,000	
295-000-699.001	TRANSFER IN - GENERAL FUND	115,000	115,000	105,000	86,250	115,000	115,000	
295-000-699.010	TRANSFER IN-GENERAL FUND MARKETIN			10,000				
Totals for dept 000-GENERAL		340,933	431,031	438,118	219,682	2,447,210	2,447,210	
TOTAL ESTIMATED REVENUES		340,933	431,031	438,118	219,682	2,447,210	2,447,210	

APPROPRIATIONS

APPENDIX A

BUDGET REPORT FOR MANISTEE COUNTY
Fund 295 AIRPORT AUTHORITY FUND

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GL NUMBER	DESCRIPTION	09-10 ACTIVITY	10-11 ACTIVITY	11-12 AMENDED BUDGET	11-12 ACTIVITY THRU 06/30/12	12-13 REQUESTED BUDGET	12-13 RECOMMENDED BUDGET	12-13 APPROVED BUDGET
APPROPRIATIONS								
Dept 000-GENERAL								
295-000-727.000	OFFICE SUPPLIES	1,673	2,670		1,565			
295-000-727.002	MISC. SUPPLIES			3,000		3,000	3,000	
295-000-730.000	EQUIPMENT			5,000		4,450	4,450	
295-000-743.000	GAS AND OIL	6,318	9,401	9,000	5,630	9,000	9,000	
295-000-800.000	CONTRACTED SERVICES	1,428	1,428	2,000		1,700	1,700	
295-000-800.002	CONTRACTED SERVICES - AUDIT	1,500	1,500	1,500	1,600	2,000	2,000	
295-000-800.003	CONTRACTUAL - ACCOUNTING	3,000	3,000	3,000		3,000	3,000	
295-000-800.004	CONTRACTUAL - PUBLIC CHARTERS					2,009,960	2,009,960	
295-000-801.000	CONTRACTED SERVICES - MANAGEMENT	36,000	39,338	40,518	27,012	41,000	41,000	
295-000-801.001	CONTRACTED SERVICES - MAINT.	200,726	218,492	222,000	130,784	240,000	240,000	
295-000-806.000	ATTORNEY FEES	3,266	5,353	4,000	3,958	4,000	4,000	
295-000-812.000	DUES AND FEES	795	784	800	345	800	800	
295-000-850.000	TELEPHONE	380	303	300	223	300	300	
295-000-862.002	TRAINING-FIRE FIGHTER		8,709					
295-000-901.000	ADVERTISING		19,938	25,000	2,106	34,000	34,000	
295-000-911.000	LIABILITY INSURANCE	19,245	19,852	21,000	20,959	21,000	21,000	
295-000-920.000	UTILITIES	30,583	37,357	38,000	22,092	32,000	32,000	
295-000-931.000	REPAIRS & MAINTENANCE	15,467	15,987	12,000	15,520	15,000	15,000	

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BUDGET REPORT FOR MANISTEE COUNTY
Fund 295 AIRPORT AUTHORITY FUND

Calculations as of '06/30/2012

GL NUMBER	DESCRIPTION	09-10 ACTIVITY	10-11 ACTIVITY	11-12 AMENDED BUDGET	11-12 ACTIVITY THRU 06/30/12	12-13 REQUESTED BUDGET	12-13 RECOMMENDED BUDGET	12-13 APPROVED BUDGET
APPROPRIATIONS								
295-000-995.000	MISC. EXPENSE	6,725	1,752	1,000	1,966	1,000	1,000	_____
295-000-995.002	MISC. EXPENSE - PFC	3,349			7,625	25,000	25,000	_____
295-000-999.016	TRANSFER OUT- PUBLIC IMP. FUND			50,000				_____
Totals for dept 000-GENERAL		330,455	385,864	438,118	241,385	2,447,210	2,447,210	_____
TOTAL APPROPRIATIONS		330,455	385,864	438,118	241,385	2,447,210	2,447,210	_____
NET OF REVENUES/APPROPRIATIONS - FUND 295		10,478	45,167		(21,703)			_____

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MANISTEE COUNTY BLACKER AIRPORT

AUGUST 2012 ACCOUNTS PAYABLE

CHECK #	VENDOR NAME	AMOUNT
	BARRY LIND	\$ 3,376.53
	PUBLIC CHARTERS	\$ 186,768.00
	CONSUMERS ENERGY	\$ 1,745.80
	A T & T	\$ 45.39
	MICHCON (DTE ENERGY)	\$ 49.46
	GOCKERMAN, WILSON, SAYLOR	\$ 299.00
	ACE HARDWARE	\$ 261.97
	FASTENAL	\$ -
	DIRECT TV	\$ 42.99
	GALAXY ELECTRIC, INC.	\$ 1,163.00
	WAHR HARDWARE	\$ 5.49
	BLUE GLOBES, LLC	\$ -
	ORCHARD BEACH AVIATION	\$ 123.85
	PRIMARY AIRPORT SERVICES	\$ 303.45
	MANISTEE COUNTY ROAD COMMISSION	\$ -
	SPARLING CORPORATION	\$ -
	TOTAL	\$ 194,184.93
	ADVERTISING INVOICES	
	MS CREATIVE SERVICES	\$ 6,798.88
	RIGHT SIDE DESIGNS, LLC	\$ -
	ORCHARD BEACH AVIATION	\$ -
	LUDINGTON & SCOTTVILLE CHAMBER OF COMMERCE	\$ -
	BENZIE COUNTY CHAMBER OF COMMERCE	\$ -
	CADILLAC AREA CHAMBER OF COMMERCE	\$ -
	TOTAL	\$ 6,798.88
	ORCHARD BEACH AVIATION	\$ 19,072.91
	REGULAR HOURS	372 @ 15.50 5,766.00
	MAINTENANCE HOURS	98.5 @ 15.50 1,526.75
	PART 139 LABOR	11,630.16
	INTERNET	150.00
	GRAND TOTAL	\$ 220,056.72

MANISTEE COUNTY BLACKER AIRPORT

AUGUST 2012 REVENUE & EXPENSES BUDGET REMAINING 8%

INCOME:	CURRENT MONTH	YEAR-TO DATE	ANNUAL BUDGET	BALANCE \$	%
FEDERAL GRANT - AEAS	\$ 186,768.00	\$ 557,972.00	\$ 670,811.00	\$ 112,839.00	17%
HANGER RENTAL	\$ 1,375.00	\$ 17,679.80	\$ 22,000.00	\$ 4,320.20	20%
LANDING FEES - PUBLIC CHARTERS	\$ 17,594.89	\$ 145,734.26	\$ 212,008.00	\$ 66,273.74	31%
LANDING FEES - GENERAL AVIATION	\$ 207.00	\$ 738.00	\$ 1,250.00	\$ 512.00	41%
AUTO RENTAL SPACE	\$ 2,485.55	\$ 8,390.35	\$ 10,000.00	\$ 1,609.65	16%
OFFICE RENT	\$ 955.00	\$ 10,505.00	\$ 11,460.00	\$ 955.00	8%
COUNTY OF MANISTEE	\$ 9,583.00	\$ 95,413.00	\$ 105,000.00	\$ 9,587.00	9%
COUNTY OF MANISTEE-MARKETING	\$ -	\$ 10,000.00	\$ 10,000.00	\$ -	0%
CONTRIBUTIONS-MARKETING	\$ -	\$ -	\$ 5,000.00	\$ 5,000.00	100%
PASSENGER FACILITY CHARGES	\$ 2,961.00	\$ 21,257.57	\$ 50,000.00	\$ 28,742.43	57%
FUEL SALES	\$ 1,418.32	\$ 5,954.76	\$ 6,600.00	\$ 645.24	10%
SIGN LEASE	\$ -	\$ 2,800.00	\$ 3,800.00	\$ 1,000.00	26%
MISCELLANEOUS	\$ -	\$ 450.00	\$ 1,000.00	\$ 550.00	100%

TOTAL INCOME **\$ 223,347.76** **\$ 876,894.74** **\$ 1,108,929.00** **\$ 232,034.26** **21%**

EXPENSES:

AEAS CONTRACT-PUBLIC CHARTERS	\$ 186,768.00	\$ 557,972.00	\$ 670,811.00	\$ 112,839.00	17%
PERSONNEL - MANAGEMENT	\$ 3,376.53	\$ 37,141.83	\$ 40,518.00	\$ 3,376.17	8%
PERSONNEL - OPERATIONS & MAINTENANCE	\$ 18,922.91	\$ 187,901.28	\$ 222,000.00	\$ 34,098.72	15%
DUES & FEES	\$ -	\$ 345.00	\$ 800.00	\$ 455.00	57%
SUPPLIES	\$ -	\$ 2,356.66	\$ 3,000.00	\$ 643.34	21%
UTILITIES	\$ 1,988.25	\$ 28,270.22	\$ 38,000.00	\$ 9,729.78	26%
FUEL	\$ -	\$ 5,630.17	\$ 9,000.00	\$ 3,369.83	37%
REPAIRS & MAINTENANCE	\$ 1,554.31	\$ 20,550.42	\$ 12,000.00	\$ (8,550.42)	-71%
CONTRACTED SERVICES	\$ 303.45	\$ 1,319.10	\$ 2,000.00	\$ 680.90	34%
LEGAL	\$ 299.00	\$ 4,648.25	\$ 4,000.00	\$ (648.25)	-16%
AUDIT	\$ -	\$ 1,600.00	\$ 1,500.00	\$ (100.00)	-7%
ADVERTISING	\$ 6,798.88	\$ 24,756.17	\$ 25,000.00	\$ 243.83	0%
TELEPHONE	\$ 45.39	\$ 324.20	\$ 300.00	\$ (24.20)	-8%
INSURANCE	\$ -	\$ 20,959.13	\$ 21,000.00	\$ 40.87	0%
TRAINING (FIRE FIGHTER)	\$ -	\$ -	\$ -	\$ -	0%
EQUIPMENT	\$ -	\$ -	\$ 5,000.00	\$ 5,000.00	0%
BOOKKEEPING	\$ -	\$ -	\$ 3,000.00	\$ 3,000.00	100%
PFC EXPENSES	\$ -	\$ 7,759.32	\$ 50,000.00	\$ 42,240.68	100%
MISCELLANEOUS	\$ -	\$ 1,050.48	\$ 1,000.00	\$ (50.48)	-5%

\$ 220,056.72 **\$ 902,584.23** **\$ 1,108,929.00** **\$ 206,344.77** **19%**

EXCESS REVENUE OVER/(UNDER) EXPENDITURES **\$ 3,291.04** **\$ (25,689.49)**

BALANCE ON HAND - AIRPORT FUND

BEGINNING BALANCE 08/01/12	\$ 1,727.02
AUGUST RECEIPTS	\$ 259,952.69
JULY DISBURSEMENTS	\$ (38,169.79)

\$ 223,509.92

MANISTEE COUNTY BLACKER AIRPORT

AUGUST 2012 BALANCE SHEET

ASSETS	8/31/2012	7/31/2012
CASH	\$ 223,509.92	\$ 1,727.02
CASH - PFC ACCOUNT	\$ 78,411.61	\$ 75,450.61
ACCOUNTS RECEIVABLE		
PUBLIC CHARTERS, INC.	\$ -	\$ 39,831.78
AUTO RENTAL	\$ -	
MISC.	\$ 2,125.32	\$ 1,888.83
TOTAL ASSETS	\$ 304,046.85	\$ 118,898.24

LIABILITIES	8/31/2012	7/31/2012
ACCOUNTS PAYABLE - TRADE	\$ 220,056.72	\$ 38,169.79
ACCOUNTS PAYABLE - COUNTY	\$ -	\$ -
PREPAID HANGER RENT	\$ -	\$ -
TOTAL LIABILITIES	\$ 220,056.72	\$ 38,169.79

FUND BALANCE	\$ 83,990.13	\$ 80,728.45
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TOTAL LIABILITIES AND FUND BALANCE	\$ 304,046.85	\$ 118,898.24
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PASSENGER FACILITY CHARGES COLLECTED THROUGH 08/31/2012	\$ 86,170.93
STATE OF MICHIGAN (PARKING LOT & T-HANGERS)	\$ (7,625.00)
CONSUMERS ENERGY	\$ (313.50)
STATE OF MICHIGAN (PARKING LOT & T-HANGERS)	\$ 313.50
TRANSFER OF PUBLIC IMPROVEMENT FUNDS	\$ 683.39
MANISTEE COUNTY ROAD COMMISSION	\$ (817.71)
PFC FUNDS AVAILABLE	\$ 78,411.61

PUBLIC IMPROVEMENT FUND - CASH AVAILABLE AS OF 08/31/2012	\$ -
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AUTO RENTAL REVENUE BY COMPANY THROUGH 08/31/2012	
ENTERPRISE CAR RENTALS	\$ 2,072.37
MOWERY LEASING & RENTAL	\$ 5,742.75
GWK AGENCY	\$ 575.23
TOTAL	\$ 8,390.35

ORCHARD BEACH AVIATION

August 2012

RENT

OFFICE	\$325.00	
HANGER	\$175.00	
FUEL	\$1418.32	
LANDING FEES		
TWIN	\$27.00	(3 @ \$9)
JET	\$180.00	(10 @ \$18)
TOTAL	\$2125.32	

100	2428.3 Gal
JET	15187.7 Gal
TOTAL	17616.0 Gal

General	6953.3 Gal @ .15 = 1043.00
PublicCharters	9128.2 Gal @ .02 = 182.56
OBA	1000.0 Gal @ .15 = 150.00
OBA	534.5 Gal @ .08 = 42.76

October Travel as of 09/09/12

Best Fares

	MBL	TVC	GRR	MKG
Atlanta (ATL)	418 WN	434 DL	372 DL	440 UA
Boston (BOS)	322 FL	410 DL	296 AA	350 UA
Chicago (MDW or ORD)	120 P1	332 UA	444 AA	164 UA
Dallas (DFW)	348 WN	370 DL	400 F9	388 UA
Denver (DEN)	297 WN	504 AA	268 F9	362 UA
Houston (HOU)	407 WN	485 AA	449 UA	450 UA
Kansas City (MCI)	330 WN	467 UA	270 AA	404 UA
Las Vegas (LAS)	416 WN	528 DL	387 UA	467 UA
Los Angeles (LAX)	378 WN	454 UA	408 DL	402 UA
Minneapolis (MSP)	290 WN	420 DL	466 DL	334 UA
New York Area (NYC)	300 WN	358 DL	311 DL	440 UA
Orlando (MCO)	318 FL	316 DL	239 DL	377 UA
Philadelphia (PHL)	484 WN	474 DL	431 DL	440 UA
Phoenix (PHX)	450 F9	454 DL	365 UA	468 UA
Portland (PDX)	438 DL	504 DL	407 UA	440 UA
San Diego (SAN)	428 WN	504 UA	390 F9	443 UA
San Francisco (SFO)	400 DL	454 DL	387 UA	442 UA
Seattle (SEA)	418 F9	454 DL	408 UA	487 UA
St Louis (STL)	320 WN	376 UA	329 DL	365 UA
Washington DC Area (WAS)	352 WN	314 DL	239 DL	384 UA

Average Fare	\$361.70	\$430.60	\$363.30	\$402.35
Change from last month	\$2.80	-\$9.85	-\$6.05	-\$0.10
Change from two months ago	-\$61.25	-\$14.75	-\$0.70	-\$26.50
Fares Pulled 09/09/12 for travel 10/10/12 - 10/17/12				

Best Fares +7 days parking

	MBL	TVC	GRR	MKG
Atlanta (ATL)	418 WN	474 DL	426 DL	468 UA
Boston (BOS)	322 FL	450 DL	350 AA	378 UA
Chicago (MDW or ORD)	120 P1	372 UA	498 AA	192 UA
Dallas (DFW)	348 WN	410 DL	454 F9	416 UA
Denver (DEN)	297 WN	544 AA	322 F9	390 UA
Houston (HOU)	407 WN	525 AA	503 UA	478 UA
Kansas City (MCI)	330 WN	507 UA	324 AA	432 UA
Las Vegas (LAS)	416 WN	568 DL	441 UA	495 UA
Los Angeles (LAX)	378 WN	494 UA	462 DL	430 UA
Minneapolis (MSP)	290 WN	460 DL	520 DL	362 UA
New York Area (NYC)	300 WN	398 DL	365 DL	468 UA
Orlando (MCO)	318 FL	356 DL	293 DL	405 UA
Philadelphia (PHL)	484 WN	514 DL	485 DL	468 UA
Phoenix (PHX)	450 F9	494 DL	419 UA	496 UA
Portland (PDX)	438 DL	544 DL	461 UA	468 UA
San Diego (SAN)	428 WN	544 UA	444 F9	471 UA
San Francisco (SFO)	400 DL	494 DL	441 UA	470 UA
Seattle (SEA)	418 F9	494 DL	462 UA	515 UA
St Louis (STL)	320 WN	416 UA	383 DL	393 UA
Washington DC Area (WAS)	352 WN	354 DL	293 DL	412 UA

Average Fare	\$361.70	\$470.60	\$417.30	\$430.35
Change from last month	\$2.80	-\$9.85	-\$6.05	-\$0.10
Change from two months ago	-\$61.25	-\$14.75	-\$0.70	-\$26.50

Parking Fees for one week are \$0 at Manistee, \$40 at Traverse City, \$54 at Grand Rapids, \$28 at Muskegon

Manistee County Blacker Airport

Enplaned/Deplaned

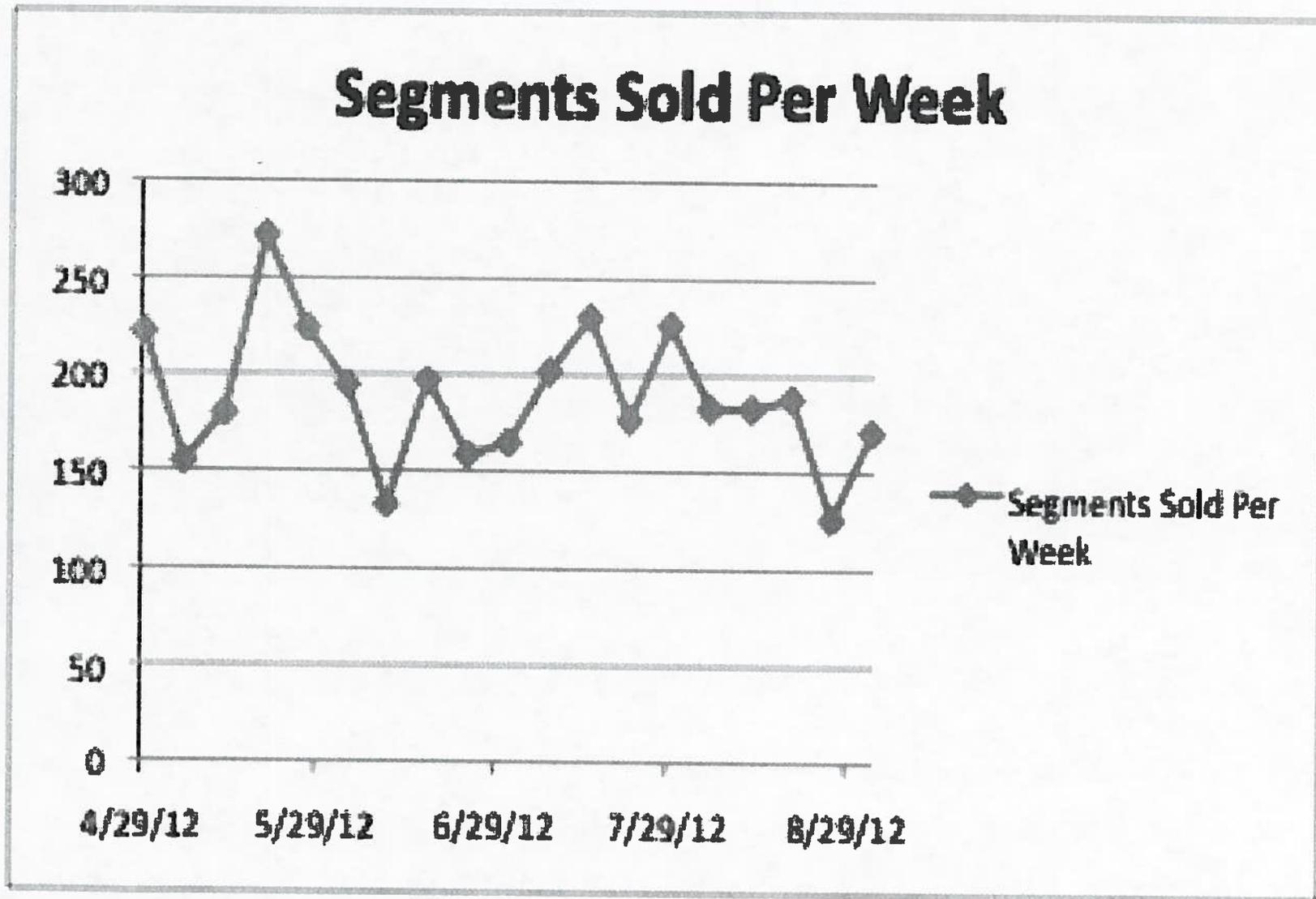
	2007		2008		2009		2010		2011		2012	
	Out/In	Total	Out/In	Total	Out/In	Total	Out/In	Total	Out/In	Total	Out/In	Total
Jan	MW 210/164	374	MW 234/169	403	GL 138/106	244	GL 212/145	357	GL 201/169	370	F9 523/366	889
Feb	198/184	382	215/200	413	112/93	205	196/150	346	202/194	396	462/431	893
Mar	224/229	453	213/200	413	149/139	288	216/231	447	225/215	440	112/176	288
Apr	183/239	422	18/38	56	119/140	259	272/255	527	47/171 F9 486/389	1193	0/0	0
May	238/251	489	0/0	0	184/180	364	263/302	565	1454/1525	2979	P1 71/58	129
Jun	252/309	561	GL 94/113	207	166/213	379	311/366	677	1206/1342	2548	234/250	484
Jul	340/348	688	278/301	579	388/439	827	521/551	1072	1595/1568	3163	465/467	932
Aug	348/305	653	300/293	593	429/359	788	482/395	877	1833/1567	3400	497/500	997
Sep	278/217	495	219/190	409	285/293	578	240/233	473	1332/1234	2566		
Oct	276/248	524	173/174	347	282/275	557	270/246	516	1024/1004	2028		
Nov	275/280	555	168/166	334	257/269	526	236/242	478	722/715	1437		
Dec	203/205	408	159/122	281	228/279	507	194/235	429	674/798	1472		
Total		6004		4035		5522		6764		21992		4612

Ontime Performance

	2007		2008		2009		2010		2011		2012	
	Cancel/Delay	Ontime										
Jan					13%/25%	62%	23%/22%	55%	15%/38%	48%	12%/8%	80%
Feb					18%/16%	66%	13%/32%	55%	15%/28%	58%	6%/11%	83%
Mar					8%/11%	79%	11%/19%	70%	21%/19%	60%	14%/8%	78%
Apr					10%/16%	74%	13%/17%	70%	***	***		
May					2%/10%	88%	12%/10%	78%	3%/25%	72%	0%/10%	90%
Jun					7%/18%	75%	6%/26%	68%	6%/20%	74%	0%/6%	94%
Jul					4%/16%	80%	5%/19%	76%	0%/37%	63%	0%/7%	93%
Aug					2%/12%	86%	4%/5%	91%	0%/36%	64%	0%/8%	92%
Sep					0%/9%	91%	18%/16%	66%	0%/23%	77%		
Oct			11%/31%	57%	10%/8%	81%	15%/13%	72%	1%/5%	94%		
Nov			13%/32%	55%	3%/10%	87%	16%/16%	68%	2%/11%	87%		
Dec			36%/44%	20%	25%/39%	36%	32%/25%	43%	2%/15%	83%		

APPENDIX I

Air Service Update 9/10/12



APPENDIX G

Air Service Update 9/10/12

